

Year 2013 Grouping : DE514 - Wholesale of household, non-food, goods

NACE-BEL2008: + 464\*

P. 1

|  |       | Codes      | AMOUNTS   |             |       | NUM. OF ENTERP. |       |
|--|-------|------------|-----------|-------------|-------|-----------------|-------|
|  |       |            | Complete  | Abbreviated | Total | Comp.           | Abbr. |
| = = = 2 BALANCE SHEET AFTER APPROPRIATION = = =<br>< < < Amounts in thousands of EUR > > > |       |            |           |             |       |                 |       |
| 2.1.ASSETS   |       |            |           |             |       |                 |       |
| 2.1.1.FIXED ASSETS   | 20/28 | 14.793.512 | 1.768.391 | 16.561.903  | 946   | 6.066           |       |
| A.Formation expenses   | 20    | 8.488      | 2.038     | 10.527      | 26    | 221             |       |
| B.Intangible fixed assets  | 21    | 2.060.980  | 48.124    | 2.109.104   | 441   | 1.141           |       |
| C.Tangible fixed assets  | 22/27 | 1.679.321  | 1.157.316 | 2.836.637   | 866   | 5.664           |       |
| . Land and buildings   | 22    | 612.005    | 888.798   | 1.500.803   | 310   | 2.570           |       |
| . Plant, machinery and equipment   | 23    | 465.182    | 71.719    | 536.902     | 635   | 3.598           |       |
| . Furniture and vehicles   | 24    | 102.386    | 89.581    | 191.967     | 787   | 4.631           |       |
| . Leasing and similar rights   | 25    | 87.521     | 48.848    | 136.369     | 100   | 385             |       |
| . Other tangible fixed assets  | 26    | 222.598    | 52.767    | 275.366     | 369   | 1.266           |       |
| . Assets under construction and advance payments   | 27    | 189.628    | 5.603     | 195.231     | 69    | 39              |       |
| D.Financial fixed assets   | 28    | 11.044.722 | 560.913   | 11.605.635  | 762   | 3.280           |       |
| . Affiliated enterprises   | 280/1 | 10.932.747 | *         | *           | 290   | *               |       |
| - Participating interests  | 280   | 8.731.726  | *         | *           | 265   | *               |       |
| - Amounts receivable   | 281   | 2.201.022  | *         | *           | 70    | *               |       |
| . Other enterprises linked by participating interests                                      | 282/3 | 71.139     | *         | *           | 40    | *               |       |
| - Participating interests  | 282   | 61.352     | *         | *           | 38    | *               |       |
| - Amounts receivable   | 283   | 9.787      | *         | *           | 9     | *               |       |
| . Other financial assets   | 284/8 | 40.836     | *         | *           | 664   | *               |       |
| - Shares   | 284   | 15.658     | *         | *           | 46    | *               |       |
| - Amounts receivable and cash guarantees   | 285/8 | 25.178     | *         | *           | 652   | *               |       |
| 2.1.2.CURRENT ASSETS   | 29/58 | 17.957.877 | 3.280.109 | 21.237.986  | 1.015 | 6.884           |       |
| A.Amounts receivable after more than one year  | 29    | 287.881    | 76.650    | 364.531     | 100   | 227             |       |
| . Trade debtors  | 290   | 51.452     | 5.402     | 56.854      | 25    | 41              |       |
| . Other amounts receivable   | 291   | 236.429    | 71.248    | 307.677     | 78    | 191             |       |
| B.Stocks and contracts in progress   | 3     | 3.778.384  | 1.041.805 | 4.820.189   | 676   | 4.415           |       |
| . Stocks   | 30/36 | 3.757.426  | 1.035.005 | 4.792.430   | 674   | 4.399           |       |
| - Raw materials and consumables  | 30/31 | 135.877    | *         | *           | 98    | *               |       |
| - Work in progress   | 32    | 49.649     | *         | *           | 25    | *               |       |
| - Finished goods   | 33    | 335.937    | *         | *           | 43    | *               |       |
| - Goods purchased for resale   | 34    | 3.207.551  | *         | *           | 637   | *               |       |
| - Immovable property intended for sale   | 35    |            | *         | *           |       | *               |       |
| - Advance payments   | 36    | 28.411     | *         | *           | 33    | *               |       |
| . Contracts in progress  | 37    | 20.958     | 6.801     | 27.759      | 16    | 76              |       |
| C.Amounts receivable within one year   | 40/41 | 9.447.321  | 1.362.563 | 10.809.884  | 1.008 | 6.562           |       |
| . Trade debtors  | 40    | 5.281.428  | 992.519   | 6.273.947   | 967   | 5.835           |       |
| . Other amounts receivable   | 41    | 4.165.892  | 370.045   | 4.535.937   | 952   | 5.506           |       |
| D.Current investments  | 50/53 | 856.184    | 138.009   | 994.193     | 160   | 763             |       |
| . Own shares   | 50    | 2.391      | *         | *           | 9     | *               |       |
| . Other investments  | 51/53 | 853.793    | *         | *           | 151   | *               |       |
| E.Cash at bank and in hand   | 54/58 | 3.373.903  | 617.472   | 3.991.375   | 958   | 6.453           |       |
| F.Deferred charges and accrued income  | 490/1 | 214.205    | 43.610    | 257.815     | 853   | 3.523           |       |
| TOTAL ASSETS   | 20/58 | 32.751.389 | 5.048.500 | 37.799.889  | 1.015 | 6.888           |       |

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P. 2

|  | Codes  | AMOUNTS    |             |            | NUM. OF ENTERP. |       |
|--|--------|------------|-------------|------------|-----------------|-------|
|  |        | Complete   | Abbreviated | Total      | Comp.           | Abbr. |
| 2.2.EQUITY AND LIABILITIES   |        |            |             |            |                 |       |
| 2.2.1.EQUITY positive balance  | 10/15  | 15.743.754 | 2.052.962   | 17.796.717 | 928             | 5.336 |
| EQUITY negative balance  | 10/15  | -186.723   | -209.243    | -395.966   | 87              | 1.551 |
| A.Capital  | 10     | 10.141.681 | 927.841     | 11.069.522 | 1.014           | 6.881 |
| . Issued capital   | 100    | 10.238.017 | 950.155     | 11.188.172 | 1.014           | 6.881 |
| . Uncalled capital   | 101    | 96.336     | 22.314      | 118.650    | 42              | 1.357 |
| B.Share premium account  | 11     | 1.038.578  | 11.395      | 1.049.973  | 70              | 62    |
| C.Revaluation surpluses  | 12     | 43.448     | 65.919      | 109.367    | 33              | 210   |
| D.Reserves   | 13     | 1.965.438  | 956.363     | 2.921.801  | 936             | 5.717 |
| . Legal reserve  | 130    | 197.665    | 53.539      | 251.204    | 935             | 5.621 |
| . Reserves not available   | 131    | 56.598     | 8.890       | 65.488     | 112             | 197   |
| - In respect of own shares held  | 1310   | 2.467      | 3.356       | 5.823      | 12              | 11    |
| - Other  | 1311   | 54.131     | 5.534       | 59.665     | 100             | 188   |
| . Untaxed reserves   | 132    | 95.658     | 87.039      | 182.697    | 325             | 1.520 |
| . Available reserves   | 133    | 1.615.516  | 806.895     | 2.422.412  | 502             | 3.191 |
| E.Profit carried forward   | (+) 14 | 3.294.425  | 446.131     | 3.740.556  | 580             | 2.348 |
| Loss carried forward   | (-) 14 | -943.331   | -536.974    | -1.480.305 | 246             | 3.314 |
| F.Investment grants  | 15     | 16.793     | 9.615       | 26.407     | 64              | 167   |
| G.Advance to associates<br>on the sharing out of the assets                                  | 19     |            | 36.570      | 36.570     |                 | 17    |
| 2.2.2.PROVISIONS AND DEFERRED TAXES  | 16     | 381.635    | 59.182      | 440.817    | 416             | 777   |
| A.Provisions for liabilities and charges   | 160/5  | 370.201    | 41.577      | 411.778    | 370             | 534   |
| . Pensions and similar obligations   | 160    | 61.015     | *           | *          | 144             | *     |
| . Taxation   | 161    | 2.013      | *           | *          | 4               | *     |
| . Major repairs and maintenance  | 162    | 3.984      | *           | *          | 18              | *     |
| . Other liabilities and charges  | 163/5  | 303.189    | *           | *          | 299             | *     |
| B.Deferred taxes   | 168    | 11.434     | 17.605      | 29.039     | 93              | 279   |
| 2.2.3.AMOUNTS PAYABLE  | 17/49  | 16.812.723 | 3.145.598   | 19.958.321 | 1.011           | 6.806 |
| A.Amounts payable after<br>more than one year  | 17     | 4.002.067  | 821.476     | 4.823.543  | 339             | 3.453 |
| . Financial debts  | 170/4  | 3.670.908  | 699.465     | 4.370.372  | 306             | 3.177 |
| - Credit institutions, leasing and other<br>similar obligations                              | 172/3  | 429.586    | 480.264     | 909.850    | 248             | 2.629 |
| * Leasing and<br>similar obligations   | 172    | 47.522     | *           | *          | 80              | *     |
| * Credit institutions  | 173    | 382.064    | *           | *          | 208             | *     |
| - Other loans  | 174/0  | 3.241.322  | 219.201     | 3.460.522  | 120             | 911   |
| * Subordinated loans   | 170    | 157.131    | *           | *          | 41              | *     |
| * Unsubordinated debentures  | 171    | 93.522     | *           | *          | 4               | *     |
| * Other loans  | 174    | 2.990.668  | *           | *          | 89              | *     |
| . Trade debts  | 175    | 7.724      | 3.457       | 11.181     | 7               | 21    |
| - Suppliers  | 1750   | 7.710      | *           | *          | 6               | *     |
| - Bills of exchange payable  | 1751   | 14         | *           | *          | 1               | *     |
| . Advances received on contracts in progress   | 176    |            | 134         | 134        |                 | 3     |
| . Other amounts payable  | 178/9  | 323.436    | 118.421     | 441.857    | 58              | 546   |
| B.Amounts payable within one year  | 42/48  | 12.297.375 | 2.282.578   | 14.579.953 | 1.010           | 6.774 |
| . Current portion of amounts payable after more<br>than one year falling due within one year | 42     | 1.255.088  | 149.467     | 1.404.555  | 283             | 3.190 |
| . Financial debts  | 43     | 2.564.265  | 350.304     | 2.914.568  | 354             | 2.267 |
| - Credit institutions  | 430/8  | 890.280    | 322.152     | 1.212.432  | 293             | 2.156 |
| - Other loans  | 439    | 1.673.985  | 28.152      | 1.702.136  | 88              | 199   |
| . Trade debts  | 44     | 4.779.226  | 882.636     | 5.661.862  | 1.001           | 6.350 |
| - Suppliers  | 440/4  | 4.771.393  | 880.703     | 5.652.096  | 1.001           | 6.345 |
| - Bills of exchange payable  | 441    | 7.833      | 1.932       | 9.766      | 9               | 39    |
| . Advances received on contracts in progress   | 46     | 29.796     | 29.225      | 59.021     | 88              | 553   |
| . Taxes, remuneration and<br>social security   | 45     | 835.610    | 174.651     | 1.010.261  | 953             | 5.649 |
| - Taxes  | 450/3  | 252.334    | 105.463     | 357.797    | 899             | 5.427 |
| - Remuneration and social security   | 454/9  | 583.276    | 69.188      | 652.464    | 882             | 2.972 |
| . Other amounts payable  | 47/48  | 2.833.390  | 696.296     | 3.529.686  | 629             | 5.222 |
| C.Deferred charges and accrued income  | 492/3  | 513.281    | 41.544      | 554.826    | 728             | 2.551 |
| TOTAL LIABILITIES  | 10/49  | 32.751.389 | 5.048.500   | 37.799.889 | 1.015           | 6.888 |

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P. 3

|  |                  |           |  | AMOUNTS    |             |            | NUM. OF ENTERP. |       |
|--|------------------|-----------|--|------------|-------------|------------|-----------------|-------|
| Codes  |                  |           |  | Complete   | Abbreviated | Total      | Comp.           | Abbr. |
| = = = = 3 INCOME STATEMENT = = = =   |                  |           |  |            |             |            |                 |       |
| < < < Amounts in thousands of EUR > > >  |                  |           |  |            |             |            |                 |       |
| VALUE ADDED (EXCLUDING VAT)  | positive balance | 9800      |  | 5.360.716  | 990.506     | 6.351.222  | 928             | 5.454 |
| VALUE ADDED (EXCLUDING VAT)  | negative balance | 9800      |  | -48.114    | -41.210     | -89.324    | 86              | 1.378 |
| A.OPERATING INCOME   |                  | 70/74     |  | 33.058.402 | *           | *          | 987             | *     |
| . Turnover (optional entry for abridged layouts)   |                  | 70        |  | 30.048.980 | 579.682     | 30.628.661 | 939             | 676   |
| . Stocks and work and contracts in progress:   |                  |           |  |            |             |            |                 |       |
| increase   |                  | (+) 71    |  | 88.034     | *           | *          | 36              | *     |
| decrease   |                  | (-) 71    |  | -7.485     | *           | *          | 18              | *     |
| . Own construction capitalised   |                  | 72        |  | 646.394    | *           | *          | 32              | *     |
| . Other operating income   |                  | 74        |  | 2.282.479  | *           | *          | 919             | *     |
| B.OPERATING CHARGES  |                  | 60/64     |  | 32.244.804 | *           | *          | 1.014           | *     |
| . Goods for resale, raw and auxiliary materials services and miscellaneous (optional for abridged layouts)                     |                  | 60/61     |  | 27.745.799 | 496.845     | 28.242.644 | 1.013           | 733   |
| . Raw materials, consumables   |                  | 60        |  | 22.145.058 | *           | *          | 843             | *     |
| - Purchases  |                  | 600/8     |  | 22.012.987 | *           | *          | 839             | *     |
| - Stocks:  |                  |           |  |            |             |            |                 |       |
| decrease   |                  | (+) 609   |  | 538.245    | *           | *          | 361             | *     |
| increase   |                  | (-) 609   |  | -406.173   | *           | *          | 322             | *     |
| . Services and other goods   |                  | 61        |  | 5.600.741  | *           | *          | 1.013           | *     |
| . Remuneration, social security and pensions   |                  | 62        |  | 3.069.017  | 519.056     | 3.588.073  | 897             | 3.041 |
|  |                  | (+)/(-)   |  |            |             |            |                 |       |
| . Depreciation of and other amounts written down formation expenses, intangible and tangible fixed assets                      |                  | 630       |  | 1.145.299  | 157.136     | 1.302.435  | 900             | 5.858 |
| . Amounts written down stocks, contracts in progress and trade debtors :   |                  |           |  |            |             |            |                 |       |
| appropriations   |                  | (+) 631/4 |  | 58.000     | 21.010      | 79.010     | 368             | 864   |
| write-backs  |                  | (-) 631/4 |  | -52.797    | -9.327      | -62.124    | 252             | 290   |
| . Provisions for risks and charges :   |                  |           |  |            |             |            |                 |       |
| appropriations   |                  | (+) 635/7 |  | 35.709     | 6.796       | 42.505     | 135             | 162   |
| uses and write-backs   |                  | (-) 635/7 |  | -74.224    | -6.262      | -80.486    | 200             | 147   |
| . Other operating charges  |                  | 640/8     |  | 318.312    | 43.672      | 361.985    | 984             | 6.578 |
| . Operating charges carried to assets as restructuring costs   |                  | (-) 649   |  | -312       | -107        | -419       | 1               | 5     |
| C.OPERATING PROFIT   |                  | (+) 9901  |  | 1.109.310  | 333.535     | 1.442.845  | 758             | 4.339 |
| OPERATING LOSS   |                  | (-) 9901  |  | -295.712   | -116.213    | -411.926   | 257             | 2.513 |
| D.FINANCIAL INCOME   |                  | 75        |  | 914.128    | 77.523      | 991.651    | 962             | 5.703 |
| . Income from financial fixed assets   |                  | 750       |  | 456.799    | *           | *          | 191             | *     |
| . Income from current assets   |                  | 751       |  | 84.031     | *           | *          | 733             | *     |
| . Other financial income   |                  | 752/9     |  | 373.297    | *           | *          | 780             | *     |
| E.FINANCIAL CHARGES  |                  | 65        |  | 760.663    | 119.511     | 880.174    | 1.006           | 6.735 |
| . Debt charges   |                  | 650       |  | 391.265    | *           | *          | 788             | *     |
| . Amounts written down on current assets except stocks, contracts in progress and trade debtors:                               |                  | 651       |  | 4.452      | *           | *          | 33              | *     |
| appropriations (write-backs)   |                  | (+)/(-)   |  |            |             |            |                 |       |
| . Other financial charges  |                  | 652/9     |  | 364.946    | *           | *          | 973             | *     |
| F.PROFIT ON ORDINARY ACTIVITIES  |                  | 9902      |  | 1.202.727  | 305.965     | 1.508.692  | 754             | 4.122 |
| BEFORE TAXES   |                  | (+)       |  |            |             |            |                 |       |
| LOSS ON ORDINARY ACTIVITIES  |                  | 9902      |  | -235.665   | -130.631    | -366.296   | 261             | 2.737 |
| BEFORE TAXES   |                  | (-)       |  |            |             |            |                 |       |
| G.EXTRAORDINARY INCOME   |                  | 76        |  | 246.686    | 53.463      | 300.148    | 412             | 1.654 |
| . Write-back of depreciation and of amounts written down intangible and tangible fixed assets                                  |                  | 760       |  | 51.907     | *           | *          | 16              | *     |
| . Write-back of amounts written down financial fixed assets  |                  | 761       |  | 12.668     | *           | *          | 8               | *     |
| . Write-back of provisions for extraordinary liabilities and charges   |                  | 762       |  | 7.501      | *           | *          | 9               | *     |
| . Gains on disposal of fixed assets  |                  | 763       |  | 85.370     | *           | *          | 196             | *     |
| . Other extraordinary income   |                  | 764/9     |  | 89.240     | *           | *          | 270             | *     |
| H.EXTRAORDINARY CHARGES  |                  | 66        |  | 171.779    | 28.052      | 199.831    | 438             | 1.391 |
| . Extraordinary depreciation of and extraordinary amounts written down formation expenses intangible and tangible fixed assets |                  | 660       |  | 29.396     | *           | *          | 47              | *     |
| . Amounts written down financial fixed assets  |                  | 661       |  | 58.905     | *           | *          | 29              | *     |

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P. 4

|  | Codes     | AMOUNTS    |             |            | NUM. OF ENTERP. |       |
|--|-----------|------------|-------------|------------|-----------------|-------|
|  |           | Complete   | Abbreviated | Total      | Comp.           | Abbr. |
| financial fixed assets   |           |            |             |            |                 |       |
| . Provisions for extraordinary liabilities and charges           |           |            |             |            |                 |       |
| appropriations   | (+) 662   | 15.991     | *           | *          | 19              | *     |
| uses   | (-) 662   | -6.999     | *           | *          | 7               | *     |
| . Losses on disposal of fixed assets                             | 663       | 27.574     | *           | *          | 157             | *     |
| . Other extraordinary charges                                    | 664/8     | 46.976     | *           | *          | 295             | *     |
| . Extraordinary charges carried to assets as restructuring costs | (-) 669   | -64        | *           | *          | 1               | *     |
| I.PROFIT FOR THE PERIOD BEFORE TAXES                             | (+) 9903  | 1.317.073  | 327.991     | 1.645.064  | 758             | 4.258 |
| LOSS FOR THE PERIOD BEFORE TAXES                                 | (-) 9903  | -275.104   | -127.247    | -402.351   | 257             | 2.601 |
| J.TRANSFER FROM DEFERRED TAXES                                   | 780       | 1.048      | 1.889       | 2.937      | 91              | 256   |
| K.TRANSFER TO DEFERRED TAXES                                     | 680       | 161        | 1.792       | 1.953      | 3               | 33    |
| L.INCOME TAXES   | (-) 67/77 | -2.874     | -412        | -3.286     | 51              | 301   |
| INCOME TAXES   | (+) 67/77 | 264.945    | 79.475      | 344.420    | 846             | 4.422 |
| . Income taxes   | 670/3     | 275.351    | *           | *          | 877             | *     |
| . Adjustment of income taxes and write-back of tax provisions    | 77        | 13.280     | *           | *          | 277             | *     |
| M.PROFIT FOR THE PERIOD  | (+) 9904  | 1.057.397  | 249.942     | 1.307.339  | 746             | 4.165 |
| LOSS FOR THE PERIOD  | (-) 9904  | -276.613   | -128.163    | -404.776   | 269             | 2.695 |
| N.TRANSFER FROM UNTAXED RESERVES                                 | 789       | 5.058      | 5.923       | 10.981     | 68              | 238   |
| O.TRANSFER TO UNTAXED RESERVES                                   | 689       | 8.762      | 10.895      | 19.657     | 31              | 173   |
| P.PROFIT FOR THE PERIOD TO BE APPROPRIATED                       | (+) 9905  | 1.051.618  | 243.302     | 1.294.921  | 747             | 4.182 |
| LOSS FOR THE PERIOD TO BE APPROPRIATED                           | (-) 9905  | -274.538   | -126.495    | -401.033   | 267             | 2.678 |
| = = = = 4 APPROPRIATION ACCOUNT = = = = =                        |           |            |             |            |                 |       |
| < < < Amounts in thousands of EUR > > >                          |           |            |             |            |                 |       |
| A.Profit to be appropriated                                      | (+) 9906  | 4.698.593  | 644.416     | 5.343.009  | 747             | 3.392 |
| Loss to be appropriated  | (-) 9906  | -1.010.627 | -552.106    | -1.562.732 | 267             | 3.492 |
| . Profit for the period avail. For appropri.                     | (+) 9905  | 1.051.618  | 243.302     | 1.294.921  | 747             | 4.182 |
| Loss for the period avail. For appropri.                         | (-) 9905  | -274.538   | -126.495    | -401.033   | 267             | 2.678 |
| . Profit brought forward   | (+) 14P   | 3.800.224  | 452.579     | 4.252.803  | 582             | 2.336 |
| Loss brought forward   | (-) 14P   | -889.337   | -477.076    | -1.366.414 | 243             | 3.168 |
| B.Transfers from capital and reserves                            | 791/2     | 108.612    | 161.359     | 269.971    | 71              | 577   |
| . from capital and share premium account                         | 791       | 37.478     | *           | *          | 5               | *     |
| . from reserves  | 792       | 71.134     | *           | *          | 67              | *     |
| C.Transfers to capital and reserves                              | 691/2     | 566.515    | 103.854     | 670.369    | 290             | 1.676 |
| . to capital and share premium account                           | 691       |            | 3.043       | 3.043      |                 | 17    |
| . to legal reserve   | 6920      | 11.471     | 18.394      | 29.864     | 114             | 659   |
| . to other reserves  | 6921      | 555.044    | 82.418      | 637.462    | 196             | 1.224 |
| D.Profit to be carried forward                                   | (+) 14    | 3.294.425  | 446.131     | 3.740.556  | 580             | 2.348 |
| Loss to be carried forward                                       | (-) 14    | -943.331   | -536.974    | -1.480.305 | 246             | 3.314 |
| E.Partners' contribution in respect of losses                    | 794       | 28.613     | 1.986       | 30.599     | 3               | 9     |
| F.Profit to be distributed                                       | 694/6     | 907.584    | 242.644     | 1.150.228  | 221             | 977   |
| . Dividends  | 694       | 896.624    | 223.645     | 1.120.269  | 205             | 719   |
| . Directors' or managers' entitlements                           | 695       | 5.340      | 18.480      | 23.820     | 22              | 305   |
| . Other beneficiaries  | 696       | 5.620      | 519         | 6.139      | 2               | 7     |

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|  |       | AMOUNTS   |             |           | NUM. OF ENTERP. |       |
|--|-------|-----------|-------------|-----------|-----------------|-------|
| Codes  |       | Complete  | Abbreviated | Total     | Comp.           | Abbr. |
| = = = = 5 EXPLANATORY DISCLOSURES = = = = =  |       |           |             |           |                 |       |
| < < < Amounts in thousands of EUR > > >  |       |           |             |           |                 |       |
| 5.1.STATEMENT OF FORMATION EXPENSES  |       |           |             |           |                 |       |
| Net book value at the end of the preceding period  | 20P   | 13.560    | *           | *         | 19              | *     |
| Movements during the period  |       |           |             |           |                 |       |
| . New expenses incurred  | 8002  | 446       | *           | *         | 9               | *     |
| . Depreciation   | 8003  | 6.260     | *           | *         | 16              | *     |
| . Other (+)/(-)  | 8004  | -13       | *           | *         | 1               | *     |
| Net book value at the end of the period  | 20    | 8.488     | *           | *         | 26              | *     |
| Of which   |       |           |             |           |                 |       |
| . Formation or capital increase expenses, loan issue expenses and other formation expenses | 200/2 | 367       | *           | *         | 8               | *     |
| . Restructuring costs  | 204   | 6.329     | *           | *         | 4               | *     |
| 5.2.STATEMENT OF INTANGIBLE FIXED ASSETS   |       |           |             |           |                 |       |
| A.TOTAL OF INTANGIBLE ASSETS   |       |           |             |           |                 |       |
| a)ACQUISITION VALUE  |       |           |             |           |                 |       |
| At the end of the preceding period   | 8059P | 5.566.476 | 150.315     | 5.716.791 | 583             | 2.079 |
| Movements during the period  |       |           |             |           |                 |       |
| . Acquisitions, including produced fixed assets  | 8029  | 904.863   | 16.563      | 921.426   | 252             | 493   |
| . Sales and disposals  | 8039  | 154.297   | 5.319       | 159.616   | 98              | 125   |
| . Transfers from one heading to another (+)/(-)  | 8049  | 35.509    | 87          | 35.597    | 20              | 15    |
| At the end of the period   | 8059  | 6.352.552 | 161.645     | 6.514.197 | 576             | 2.169 |
| b)DEPRECIATIONS AND AMOUNTS WRITTEN DOWN   |       |           |             |           |                 |       |
| At the end of the preceding period   | 8129P | 3.542.578 | 104.834     | 3.647.413 | 579             | 2.038 |
| Movements during the period  |       |           |             |           |                 |       |
| . Recorded   | 8079  | 782.349   | 13.281      | 795.630   | 460             | 1.239 |
| . Written back   | 8089  | 50.587    | 11          | 50.598    | 2               | 4     |
| . Acquisitions from third parties  | 8099  | 3.616     | 88          | 3.704     | 7               | 5     |
| . Cancelled owing to sales and disposals   | 8109  | 44.759    | 4.718       | 49.477    | 88              | 116   |
| . Transferred from one heading to another(+)/(-)   | 8119  | 58.375    | 47          | 58.421    | 13              | 16    |
| At the end of the period   | 8129  | 4.291.572 | 113.521     | 4.405.093 | 571             | 2.136 |
| c)NET BOOK VALUE AT THE END OF THE PERIOD  | 21    | 2.060.980 | 48.124      | 2.109.104 | 441             | 1.141 |
| B.BREAKDOWN OF INTANGIBLE FIXED ASSETS FOR COMPLETE FORMS                                  |       |           |             |           |                 |       |
| 5.2.1.RESEARCH AND DEVELOPMENT COSTS   |       |           |             |           |                 |       |
| a)ACQUISITION VALUE  |       |           |             |           |                 |       |
| At the end of the preceding period   | 8051P | 3.165.457 | *           | *         | 112             | *     |
| Movements during the period  |       |           |             |           |                 |       |
| . Acquisitions, including produced fixed assets  | 8021  | 634.639   | *           | *         | 48              | *     |
| . Sales and disposals  | 8031  | 40.886    | *           | *         | 14              | *     |
| . Transfers from one heading to another (+)/(-)  | 8041  | -22.973   | *           | *         | 5               | *     |
| At the end of the period   | 8051  | 3.736.236 | *           | *         | 113             | *     |
| b)DEPRECIATIONS AND AMOUNTS WRITTEN DOWN   |       |           |             |           |                 |       |
| At the end of the preceding period   | 8121P | 2.222.621 | *           | *         | 109             | *     |
| Movements during the period  |       |           |             |           |                 |       |
| . Recorded   | 8071  | 614.102   | *           | *         | 73              | *     |
| . Written back   | 8081  | 50.552    | *           | *         | 1               | *     |
| . Acquisitions from third parties  | 8091  | 43        | *           | *         | 2               | *     |
| . Cancelled owing to sales and disposals   | 8101  | 20.353    | *           | *         | 14              | *     |
| . Transferred from one heading to another(+)/(-)   | 8111  | 29.613    | *           | *         | 5               | *     |
| At the end of the period   | 8121  | 2.795.475 | *           | *         | 108             | *     |
| c)NET BOOK VALUE AT THE END OF THE PERIOD  | 210   | 940.761   | *           | *         | 73              | *     |
| 5.2.2.CONCESSIONS, PATENTS, LICENCES AND SIMILAR RIGHTS                                    |       |           |             |           |                 |       |
| a)ACQUISITION VALUE  |       |           |             |           |                 |       |
| At the end of the preceding period   | 8052P | 1.760.958 | *           | *         | 409             | *     |
| Movements during the period  |       |           |             |           |                 |       |
| . Acquisitions, including produced fixed assets  | 8022  | 249.300   | *           | *         | 207             | *     |
| . Sales and disposals  | 8032  | 90.712    | *           | *         | 74              | *     |
| . Transfers from one heading to another (+)/(-)  | 8042  | 46.342    | *           | *         | 17              | *     |
| At the end of the period   | 8052  | 1.965.887 | *           | *         | 409             | *     |
| b)DEPRECIATIONS AND AMOUNTS WRITTEN DOWN   |       |           |             |           |                 |       |
| At the end of the preceding period   | 8122P | 905.228   | *           | *         | 405             | *     |
| Movements during the period  |       |           |             |           |                 |       |
| . Recorded   | 8072  | 131.859   | *           | *         | 339             | *     |
| . Written back   | 8082  | 35        | *           | *         | 1               | *     |
| . Acquisitions from third parties  | 8092  | 775       | *           | *         | 5               | *     |
| . Cancelled owing to sales and disposals   | 8102  | 15.648    | *           | *         | 68              | *     |
| . Transferred from one heading to another(+)/(-)   | 8112  | 19.489    | *           | *         | 8               | *     |

Year 2013 Grouping : DE514 - Wholesale of household, non-food, goods

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|  | Codes | AMOUNTS   |             |           | NUM. OF ENTERP. |       |
|--|-------|-----------|-------------|-----------|-----------------|-------|
|  |       | Complete  | Abbreviated | Total     | Comp.           | Abbr. |
| At the end of the period                                   | 8122  | 1.041.668 | *           | *         | 407             | *     |
| c)NET BOOK VALUE AT THE END OF THE PERIOD                  | 211   | 924.219   | *           | *         | 322             | *     |
| 5.2.3.GOODWILL   |       |           |             |           |                 |       |
| a)ACQUISITION VALUE  |       |           |             |           |                 |       |
| At the end of the preceding period                         | 8053P | 639.650   | *           | *         | 255             | *     |
| Movements during the period                                |       |           |             |           |                 |       |
| . Acquisitions,  | 8023  | 20.744    | *           | *         | 29              | *     |
| including produced fixed assets                            |       |           |             |           |                 |       |
| . Sales and disposals                                      | 8033  | 22.698    | *           | *         | 20              | *     |
| . Transfers from one heading to another (+)/(-)            | 8043  | 12.141    | *           | *         | 4               | *     |
| At the end of the period                                   | 8053  | 649.836   | *           | *         | 251             | *     |
| b)DEPRECIATIONS AND AMOUNTS WRITTEN DOWN                   |       |           |             |           |                 |       |
| At the end of the preceding period                         | 8123P | 414.722   | *           | *         | 254             | *     |
| Movements during the period                                |       |           |             |           |                 |       |
| . Recorded   | 8073  | 36.384    | *           | *         | 149             | *     |
| . Written back   | 8083  |           | *           | *         |                 | *     |
| . Acquisitions from third parties                          | 8093  | 2.798     | *           | *         | 2               | *     |
| . Cancelled owing to sales and disposals                   | 8103  | 8.758     | *           | *         | 15              | *     |
| . Transferred from one heading to another(+)/(-)           | 8113  | 9.248     | *           | *         | 3               | *     |
| At the end of the period                                   | 8123  | 454.393   | *           | *         | 251             | *     |
| c)NET BOOK VALUE AT THE END OF THE PERIOD                  | 212   | 195.443   | *           | *         | 139             | *     |
| 5.2.4.ADVANCE PAYMENTS                                     |       |           |             |           |                 |       |
| a)ACQUISITION VALUE  |       |           |             |           |                 |       |
| At the end of the preceding period                         | 8054P | 411       | *           | *         | 4               | *     |
| Movements during the period                                |       |           |             |           |                 |       |
| . Acquisitions,  | 8024  | 181       | *           | *         | 2               | *     |
| including produced fixed assets                            |       |           |             |           |                 |       |
| . Sales and disposals                                      | 8034  |           | *           | *         |                 | *     |
| . Transfers from one heading to another (+)/(-)            | 8044  |           | *           | *         |                 | *     |
| At the end of the period                                   | 8054  | 592       | *           | *         | 4               | *     |
| b)DEPRECIATIONS AND AMOUNTS WRITTEN DOWN                   |       |           |             |           |                 |       |
| At the end of the preceding period                         | 8124P | 7         | *           | *         | 1               | *     |
| Movements during the period                                |       |           |             |           |                 |       |
| . Recorded   | 8074  | 4         | *           | *         | 1               | *     |
| . Written back   | 8084  |           | *           | *         |                 | *     |
| . Acquisitions from third parties                          | 8094  |           | *           | *         |                 | *     |
| . Cancelled owing to sales and disposals                   | 8104  |           | *           | *         |                 | *     |
| . Transferred from one heading to another(+)/(-)           | 8114  | 25        | *           | *         | 1               | *     |
| At the end of the period                                   | 8124  | 36        | *           | *         | 2               | *     |
| c)NET BOOK VALUE AT THE END OF THE PERIOD                  | 213   | 555       | *           | *         | 3               | *     |
| 5.3.STATEMENT OF TANGIBLE FIXED ASSETS                     |       |           |             |           |                 |       |
| A.TOTAL OF TANGIBLE FIXED ASSETS                           |       |           |             |           |                 |       |
| a)ACQUISITION VALUE  |       |           |             |           |                 |       |
| At the end of the preceding period                         | 8199P | 4.147.795 | 2.368.156   | 6.515.951 | 913             | 6.075 |
| Movements during the period                                |       |           |             |           |                 |       |
| . Acquisitions,  | 8169  | 512.213   | 207.217     | 719.430   | 755             | 3.980 |
| including produced fixed assets                            |       |           |             |           |                 |       |
| . Sales and disposals                                      | 8179  | 233.039   | 128.056     | 361.096   | 509             | 1.966 |
| . Transfers from one heading to another (+)/(-)            | 8189  | -23.689   | -4.781      | -28.470   | 32              | 81    |
| At the end of the period                                   | 8199  | 4.403.280 | 2.442.535   | 6.845.815 | 905             | 6.205 |
| b)REVALUATION GAINS  |       |           |             |           |                 |       |
| At the end of the preceding period                         | 8259P | 41.679    | 54.458      | 96.138    | 36              | 169   |
| Movements during the period                                |       |           |             |           |                 |       |
| . Recorded   | 8219  | 1.537     | 2.225       | 3.762     | 4               | 19    |
| . Acquisitions from third parties                          | 8229  | 1.059     |             | 1.059     | 2               |       |
| . Cancelled  | 8239  | 1.877     | 2.185       | 4.062     | 2               | 13    |
| . Transferred from one heading to another(+)/(-)           | 8249  | -1.273    | -38         | -1.311    | 1               | 2     |
| At the end of the period                                   | 8259  | 41.126    | 54.460      | 95.587    | 40              | 174   |
| c)DEPRECIATIONS AND AMOUNTS WRITTEN DOWN                   |       |           |             |           |                 |       |
| At the end of the preceding period                         | 8329P | 2.590.914 | 1.278.954   | 3.869.867 | 908             | 6.026 |
| Movements during the period                                |       |           |             |           |                 |       |
| . Recorded   | 8279  | 340.048   | 143.313     | 483.361   | 883             | 5.760 |
| . Written back   | 8289  | 1.320     | 655         | 1.975     | 15              | 37    |
| . Acquisitions from third parties                          | 8299  | 11.721    | 2.782       | 14.503    | 14              | 16    |
| . Cancelled owing to sales and disposals                   | 8309  | 176.397   | 83.300      | 259.697   | 486             | 1.870 |
| . Transferred from one heading to another(+)/(-)           | 8319  | 120       | -1.415      | -1.295    | 18              | 101   |
| At the end of the period                                   | 8329  | 2.765.085 | 1.339.680   | 4.104.764 | 901             | 6.177 |
| d)NET BOOK VALUE AT THE END OF THE PERIOD                  | 22/27 | 1.679.321 | 1.157.316   | 2.836.637 | 866             | 5.664 |
| B.BREAKDOWN OF TANGIBLE FIXED ASSETS<br>FOR COMPLETE FORMS |       |           |             |           |                 |       |
| 5.3.1.LAND AND BUILDINGS                                   |       |           |             |           |                 |       |
| a)ACQUISITION VALUE  |       |           |             |           |                 |       |
| At the end of the preceding period                         | 8191P | 1.121.327 | *           | *         | 332             | *     |
| Movements during the period                                |       |           |             |           |                 |       |
| . Acquisitions,  | 8161  | 57.667    | *           | *         | 153             | *     |

Year 2013 Grouping : DE514 - Wholesale of household, non-food, goods

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|   | Codes | AMOUNTS   |             |       | NUM. OF ENTERP. |       |
|---|-------|-----------|-------------|-------|-----------------|-------|
|   |       | Complete  | Abbreviated | Total | Comp.           | Abbr. |
| including produced fixed assets                   |       |           |             |       |                 |       |
| . Sales and disposals                             | 8171  | 30.623    | *           | *     | 46              | *     |
| . Transfers from one heading to another (+)/(-)   | 8181  | 19.061    | *           | *     | 22              | *     |
| At the end of the period                          | 8191  | 1.167.432 | *           | *     | 327             | *     |
| b) REVALUATION GAINS                              |       |           |             |       |                 |       |
| At the end of the preceding period                | 8251P | 36.719    | *           | *     | 30              | *     |
| Movements during the period                       |       |           |             |       |                 |       |
| . Recorded  | 8211  | 1.532     | *           | *     | 3               | *     |
| . Acquisitions from third parties                 | 8221  | 1.055     | *           | *     | 1               | *     |
| . Cancelled                                       | 8231  | 1.876     | *           | *     | 2               | *     |
| . Transferred from one heading to another (+)/(-) | 8241  |           | *           | *     |                 | *     |
| At the end of the period                          | 8251  | 37.431    | *           | *     | 32              | *     |
| c) DEPRECIATIONS AND AMOUNTS WRITTEN DOWN         |       |           |             |       |                 |       |
| At the end of the preceding period                | 8321P | 572.525   | *           | *     | 326             | *     |
| Movements during the period                       |       |           |             |       |                 |       |
| . Recorded  | 8271  | 46.254    | *           | *     | 306             | *     |
| . Written back                                    | 8281  | 1.091     | *           | *     | 2               | *     |
| . Acquisitions from third parties                 | 8291  | 553       | *           | *     | 2               | *     |
| . Cancelled owing to sales and disposals          | 8301  | 20.549    | *           | *     | 44              | *     |
| . Transferred from one heading to another (+)/(-) | 8311  | -4.833    | *           | *     | 9               | *     |
| At the end of the period                          | 8321  | 592.858   | *           | *     | 323             | *     |
| d) NET BOOK VALUE AT THE END OF THE PERIOD        | 22    | 612.005   | *           | *     | 310             | *     |
| 5.3.2. PLANT, MACHINERY AND EQUIPMENT             |       |           |             |       |                 |       |
| a) ACQUISITION VALUE                              |       |           |             |       |                 |       |
| At the end of the preceding period                | 8192P | 1.516.873 | *           | *     | 725             | *     |
| Movements during the period                       |       |           |             |       |                 |       |
| . Acquisitions, including produced fixed assets   | 8162  | 174.289   | *           | *     | 471             | *     |
| . Sales and disposals                             | 8172  | 104.256   | *           | *     | 219             | *     |
| . Transfers from one heading to another (+)/(-)   | 8182  | 87.936    | *           | *     | 41              | *     |
| At the end of the period                          | 8192  | 1.674.842 | *           | *     | 716             | *     |
| b) REVALUATION GAINS                              |       |           |             |       |                 |       |
| At the end of the preceding period                | 8252P | 2.318     | *           | *     | 7               | *     |
| Movements during the period                       |       |           |             |       |                 |       |
| . Recorded  | 8212  |           | *           | *     |                 | *     |
| . Acquisitions from third parties                 | 8222  |           | *           | *     |                 | *     |
| . Cancelled                                       | 8232  | 1         | *           | *     | 1               | *     |
| . Transferred from one heading to another (+)/(-) | 8242  | -1.273    | *           | *     | 1               | *     |
| At the end of the period                          | 8252  | 1.045     | *           | *     | 5               | *     |
| c) DEPRECIATIONS AND AMOUNTS WRITTEN DOWN         |       |           |             |       |                 |       |
| At the end of the preceding period                | 8322P | 1.118.373 | *           | *     | 723             | *     |
| Movements during the period                       |       |           |             |       |                 |       |
| . Recorded  | 8272  | 166.439   | *           | *     | 667             | *     |
| . Written back                                    | 8282  | 33        | *           | *     | 4               | *     |
| . Acquisitions from third parties                 | 8292  | 693       | *           | *     | 6               | *     |
| . Cancelled owing to sales and disposals          | 8302  | 80.368    | *           | *     | 214             | *     |
| . Transferred from one heading to another (+)/(-) | 8312  | 5.600     | *           | *     | 30              | *     |
| At the end of the period                          | 8322  | 1.210.705 | *           | *     | 715             | *     |
| d) NET BOOK VALUE AT THE END OF THE PERIOD        | 23    | 465.182   | *           | *     | 635             | *     |
| 5.3.3. FURNITURE AND VEHICLES                     |       |           |             |       |                 |       |
| a) ACQUISITION VALUE                              |       |           |             |       |                 |       |
| At the end of the preceding period                | 8193P | 521.951   | *           | *     | 865             | *     |
| Movements during the period                       |       |           |             |       |                 |       |
| . Acquisitions, including produced fixed assets   | 8163  | 43.528    | *           | *     | 600             | *     |
| . Sales and disposals                             | 8173  | 50.576    | *           | *     | 393             | *     |
| . Transfers from one heading to another (+)/(-)   | 8183  | 2.839     | *           | *     | 43              | *     |
| At the end of the period                          | 8193  | 517.742   | *           | *     | 854             | *     |
| b) REVALUATION GAINS                              |       |           |             |       |                 |       |
| At the end of the preceding period                | 8253P | 479       | *           | *     | 4               | *     |
| Movements during the period                       |       |           |             |       |                 |       |
| . Recorded  | 8213  |           | *           | *     |                 | *     |
| . Acquisitions from third parties                 | 8223  | 4         | *           | *     | 1               | *     |
| . Cancelled                                       | 8233  |           | *           | *     |                 | *     |
| . Transferred from one heading to another (+)/(-) | 8243  |           | *           | *     |                 | *     |
| At the end of the period                          | 8253  | 483       | *           | *     | 5               | *     |
| c) DEPRECIATIONS AND AMOUNTS WRITTEN DOWN         |       |           |             |       |                 |       |
| At the end of the preceding period                | 8323P | 415.847   | *           | *     | 862             | *     |
| Movements during the period                       |       |           |             |       |                 |       |
| . Recorded  | 8273  | 42.161    | *           | *     | 814             | *     |
| . Written back                                    | 8283  | 5         | *           | *     | 3               | *     |
| . Acquisitions from third parties                 | 8293  | 367       | *           | *     | 7               | *     |
| . Cancelled owing to sales and disposals          | 8303  | 43.003    | *           | *     | 380             | *     |
| . Transferred from one heading to another (+)/(-) | 8313  | 472       | *           | *     | 32              | *     |
| At the end of the period                          | 8323  | 415.840   | *           | *     | 851             | *     |
| d) NET BOOK VALUE AT THE END OF THE PERIOD        | 24    | 102.386   | *           | *     | 787             | *     |

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|  | Codes | AMOUNTS  |             |       | NUM. OF ENTERP. |       |
|--|-------|----------|-------------|-------|-----------------|-------|
|  |       | Complete | Abbreviated | Total | Comp.           | Abbr. |
| 5.3.4.LEASING AND SIMILAR RIGHTS                     |       |          |             |       |                 |       |
| a)ACQUISITION VALUE                                  |       |          |             |       |                 |       |
| At the end of the preceding period                   | 8194P | 189.263  | *           | *     | 151             | *     |
| Movements during the period                          |       |          |             |       |                 |       |
| . Acquisitions,                                      | 8164  | 15.501   | *           | *     | 31              | *     |
| including produced fixed assets                      |       |          |             |       |                 |       |
| . Sales and disposals                                | 8174  | 14.130   | *           | *     | 32              | *     |
| . Transfers from one heading to another (+)/(-)      | 8184  | -4.749   | *           | *     | 21              | *     |
| At the end of the period                             | 8194  | 185.885  | *           | *     | 142             | *     |
| b)REVALUATION GAINS                                  |       |          |             |       |                 |       |
| At the end of the preceding period                   | 8254P | 1.844    | *           | *     | 3               | *     |
| Movements during the period                          |       |          |             |       |                 |       |
| . Recorded   | 8214  | 4        | *           | *     | 1               | *     |
| . Acquisitions from third parties                    | 8224  |          | *           | *     |                 | *     |
| . Cancelled  | 8234  |          | *           | *     |                 | *     |
| . Transferred from one heading to another(+)/(-)     | 8244  |          | *           | *     |                 | *     |
| At the end of the period                             | 8254  | 1.848    | *           | *     | 4               | *     |
| c)DEPRECIATIONS AND AMOUNTS WRITTEN DOWN             |       |          |             |       |                 |       |
| At the end of the preceding period                   | 8324P | 99.497   | *           | *     | 151             | *     |
| Movements during the period                          |       |          |             |       |                 |       |
| . Recorded   | 8274  | 13.818   | *           | *     | 103             | *     |
| . Written back                                       | 8284  |          | *           | *     |                 | *     |
| . Acquisitions from third parties                    | 8294  |          | *           | *     |                 | *     |
| . Cancelled owing to sales and                       | 8304  | 9.506    | *           | *     | 31              | *     |
| disposals  |       |          |             |       |                 |       |
| . Transferred from one heading to another(+)/(-)     | 8314  | -3.596   | *           | *     | 20              | *     |
| At the end of the period                             | 8324  | 100.213  | *           | *     | 143             | *     |
| d)NET BOOK VALUE AT THE END OF THE PERIOD            | 25    | 87.521   | *           | *     | 100             | *     |
| OF WHICH   |       |          |             |       |                 |       |
| Land and buildings                                   | 250   | 60.462   | *           | *     | 24              | *     |
| Plant, machinery and equipment                       | 251   | 21.971   | *           | *     | 40              | *     |
| Furniture and vehicles                               | 252   | 5.088    | *           | *     | 57              | *     |
| 5.3.5.OTHER TANGIBLE FIXED ASSETS                    |       |          |             |       |                 |       |
| a)ACQUISITION VALUE                                  |       |          |             |       |                 |       |
| At the end of the preceding period                   | 8195P | 592.948  | *           | *     | 411             | *     |
| Movements during the period                          |       |          |             |       |                 |       |
| . Acquisitions,                                      | 8165  | 92.528   | *           | *     | 226             | *     |
| including produced fixed assets                      |       |          |             |       |                 |       |
| . Sales and disposals                                | 8175  | 27.344   | *           | *     | 87              | *     |
| . Transfers from one heading to another (+)/(-)      | 8185  | 9.368    | *           | *     | 23              | *     |
| At the end of the period                             | 8195  | 667.500  | *           | *     | 418             | *     |
| b)REVALUATION GAINS                                  |       |          |             |       |                 |       |
| At the end of the preceding period                   | 8255P | 319      | *           | *     | 2               | *     |
| Movements during the period                          |       |          |             |       |                 |       |
| . Recorded   | 8215  |          | *           | *     |                 | *     |
| . Acquisitions from third parties                    | 8225  |          | *           | *     |                 | *     |
| . Cancelled  | 8235  |          | *           | *     |                 | *     |
| . Transferred from one heading to another(+)/(-)     | 8245  |          | *           | *     |                 | *     |
| At the end of the period                             | 8255  | 319      | *           | *     | 2               | *     |
| c)DEPRECIATIONS AND AMOUNTS WRITTEN DOWN             |       |          |             |       |                 |       |
| At the end of the preceding period                   | 8325P | 383.988  | *           | *     | 408             | *     |
| Movements during the period                          |       |          |             |       |                 |       |
| . Recorded   | 8275  | 71.368   | *           | *     | 374             | *     |
| . Written back                                       | 8285  | 191      | *           | *     | 6               | *     |
| . Acquisitions from third parties                    | 8295  | 10.108   | *           | *     | 4               | *     |
| . Cancelled owing to sales and                       | 8305  | 22.533   | *           | *     | 78              | *     |
| disposals  |       |          |             |       |                 |       |
| . Transferred from one heading to another(+)/(-)     | 8315  | 2.481    | *           | *     | 14              | *     |
| At the end of the period                             | 8325  | 445.221  | *           | *     | 410             | *     |
| d)NET BOOK VALUE AT THE END OF THE PERIOD            | 26    | 222.598  | *           | *     | 369             | *     |
| 5.3.6.ASSETS UNDER CONSTRUCTION AND ADVANCE PAYMENTS |       |          |             |       |                 |       |
| a)ACQUISITION VALUE                                  |       |          |             |       |                 |       |
| At the end of the preceding period                   | 8196P | 205.432  | *           | *     | 70              | *     |
| Movements during the period                          |       |          |             |       |                 |       |
| . Acquisitions,                                      | 8166  | 128.700  | *           | *     | 64              | *     |
| including produced fixed assets                      |       |          |             |       |                 |       |
| . Sales and disposals                                | 8176  | 6.111    | *           | *     | 17              | *     |
| . Transfers from one heading to another (+)/(-)      | 8186  | -138.144 | *           | *     | 42              | *     |
| At the end of the period                             | 8196  | 189.877  | *           | *     | 72              | *     |
| b)REVALUATION GAINS                                  |       |          |             |       |                 |       |
| At the end of the preceding period                   | 8256P |          | *           | *     |                 | *     |
| Movements during the period                          |       |          |             |       |                 |       |
| . Recorded   | 8216  |          | *           | *     |                 | *     |
| . Acquisitions from third parties                    | 8226  |          | *           | *     |                 | *     |
| . Cancelled  | 8236  |          | *           | *     |                 | *     |
| . Transferred from one heading to another(+)/(-)     | 8246  |          | *           | *     |                 | *     |
| At the end of the period                             | 8256  |          | *           | *     |                 | *     |
| c)DEPRECIATIONS AND AMOUNTS WRITTEN DOWN             |       |          |             |       |                 |       |
| At the end of the preceding period                   | 8326P | 684      | *           | *     | 7               | *     |



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|  | Codes | AMOUNTS    |             |       | NUM. OF ENTERP. |       |
|--|-------|------------|-------------|-------|-----------------|-------|
|  |       | Complete   | Abbreviated | Total | Comp.           | Abbr. |
| Movements during the period                      |       |            |             |       |                 |       |
| . Recorded                                       | 8276  | 7          | *           | *     | 3               | *     |
| . Written back                                   | 8286  | 1          | *           | *     | 1               | *     |
| . Acquisitions from third parties                | 8296  |            | *           | *     |                 | *     |
| . Cancelled owing to sales and disposals         | 8306  | 438        | *           | *     | 1               | *     |
| . Transferred from one heading to another(+)/(-) | 8316  | -4         | *           | *     | 1               | *     |
| At the end of the period                         | 8326  | 249        | *           | *     | 6               | *     |
| d)NET BOOK VALUE AT THE END OF THE PERIOD        | 27    | 189.628    | *           | *     | 69              | *     |
| 5.4.STATEMENT OF FINANCIAL FIXED ASSETS          |       |            |             |       |                 |       |
| SPECIFICALLY FOR ABRIDGED FORMS :                |       |            |             |       |                 |       |
| a)ACQUISITION VALUE                              |       |            |             |       |                 |       |
| At the end of the preceding period               | 8395P | *          | 429.194     | *     | *               | 3.359 |
| Movements during the period                      |       |            |             |       |                 |       |
| . Acquisitions                                   | 8365  | *          | 167.126     | *     | *               | 675   |
| . Sales and disposals                            | 8375  | *          | 16.084      | *     | *               | 604   |
| . Transfers from one heading to another (+)/(-)  | 8385  | *          | -569        | *     | *               | 29    |
| . Other movements (+)/(-)                        | 8386  | *          | -1.913      | *     | *               | 79    |
| At the end of the period                         | 8395  | *          | 577.753     | *     | *               | 3.324 |
| b)REVALUATION GAINS                              |       |            |             |       |                 |       |
| At the end of the preceding period               | 8455P | *          | 2.068       | *     | *               | 10    |
| Movements during the period                      |       |            |             |       |                 |       |
| . Recorded                                       | 8415  | *          | 138         | *     | *               | 4     |
| . Acquisitions from third parties                | 8425  | *          |             | *     | *               |       |
| . Cancelled                                      | 8435  | *          | 7           | *     | *               | 1     |
| . Transferred from one heading to another(+)/(-) | 8445  | *          |             | *     | *               |       |
| At the end of the period                         | 8455  | *          | 2.199       | *     | *               | 12    |
| c)AMOUNTS WRITTEN DOWN STOCKS                    |       |            |             |       |                 |       |
| At the end of the preceding period               | 8525P | *          | 14.741      | *     | *               | 86    |
| Movements during the period                      |       |            |             |       |                 |       |
| . Recorded                                       | 8475  | *          | 1.849       | *     | *               | 19    |
| . Written back                                   | 8485  | *          | 54          | *     | *               | 3     |
| . Acquisitions from third parties                | 8495  | *          |             | *     | *               |       |
| . Cancelled owing to sales and disposals         | 8505  | *          | 26          | *     | *               | 3     |
| . Transferred from one heading to another(+)/(-) | 8515  | *          | -1          | *     | *               | 7     |
| At the end of the period                         | 8525  | *          | 16.508      | *     | *               | 101   |
| d)UNCALLED AMOUNTS                               |       |            |             |       |                 |       |
| At the end of the preceding period               | 8555P | *          | 1.166       | *     | *               | 32    |
| Movements during the period (+)/(-)              | 8545  | *          | 1.366       | *     | *               | 24    |
| At the end of the period                         | 8555  | *          | 2.532       | *     | *               | 48    |
| e)NET BOOK VALUE AT THE END OF THE PERIOD        | 28    | *          | 560.913     | *     | *               | 3.280 |
| SPECIFICALLY FOR COMPLETE FORMS :                |       |            |             |       |                 |       |
| A.TOTAL OF FINANCIAL FIXED ASSETS                |       |            |             |       |                 |       |
| A.1.PARTICIPATING INTERESTS AND SHARES : TOTAL   |       |            |             |       |                 |       |
| a)ACQUISITION VALUE                              |       |            |             |       |                 |       |
| At the end of the preceding period               | 8394P | 10.368.525 | *           | *     | 316             | *     |
| Movements during the period                      |       |            |             |       |                 |       |
| . Acquisitions                                   | 8364  | 885.723    | *           | *     | 75              | *     |
| . Sales and disposals                            | 8374  | 1.840.360  | *           | *     | 51              | *     |
| . Transfers from one heading to another (+)/(-)  | 8384  | -6.737     | *           | *     | 2               | *     |
| At the end of the period                         | 8394  | 9.407.150  | *           | *     | 322             | *     |
| b)REVALUATION GAINS                              |       |            |             |       |                 |       |
| At the end of the preceding period               | 8454P | 16.436     | *           | *     | 9               | *     |
| Movements during the period                      |       |            |             |       |                 |       |
| . Recorded                                       | 8414  | 99         | *           | *     | 1               | *     |
| . Acquisitions from third parties                | 8424  |            | *           | *     |                 | *     |
| . Cancelled                                      | 8434  |            | *           | *     |                 | *     |
| . Transferred from one heading to another(+)/(-) | 8444  |            | *           | *     |                 | *     |
| At the end of the period                         | 8454  | 16.535     | *           | *     | 9               | *     |
| c)AMOUNTS WRITTEN DOWNS                          |       |            |             |       |                 |       |
| At the end of the preceding period               | 8524P | 589.839    | *           | *     | 75              | *     |
| Movements during the period                      |       |            |             |       |                 |       |
| . Recorded                                       | 8474  | 51.633     | *           | *     | 26              | *     |
| . Written back                                   | 8484  | 12.668     | *           | *     | 8               | *     |
| . Acquisitions from third parties                | 8494  | 12.050     | *           | *     | 1               | *     |
| . Cancelled owing to sales and disposals         | 8504  | 26.242     | *           | *     | 6               | *     |
| . Transferred from one heading to another(+)/(-) | 8514  | 93         | *           | *     | 1               | *     |
| At the end of the period                         | 8524  | 614.705    | *           | *     | 81              | *     |
| d)UNCALLED AMOUNTS                               |       |            |             |       |                 |       |
| At the end of the preceding period               | 8554P | 251        | *           | *     | 9               | *     |
| Movements during the period (+)/(-)              | 8544  | -5         | *           | *     | 1               | *     |
| At the end of the period                         | 8554  | 246        | *           | *     | 8               | *     |
| e)NET BOOK VALUE AT THE END OF THE PERIOD        | 8564  | 8.808.735  | *           | *     | 311             | *     |
| A.2.TOTAL AMOUNTS RECEIVABLE                     |       |            |             |       |                 |       |
| a)NET BOOK VALUE AT THE END OF                   | 8644P | 2.045.164  | *           | *     | 704             | *     |

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|  | Codes | AMOUNTS    |             |       | NUM. OF ENTERP. |       |
|--|-------|------------|-------------|-------|-----------------|-------|
|  |       | Complete   | Abbreviated | Total | Comp.           | Abbr. |
| THE PRECEDING PERIOD   |       |            |             |       |                 |       |
| b)MOVEMENTS DURING THE PERIOD  |       |            |             |       |                 |       |
| . Additions  | 8584  | 635.201    | *           | *     | 286             | *     |
| . Repayments   | 8594  | 382.331    | *           | *     | 295             | *     |
| . Amounts written down   | 8604  | 7.272      | *           | *     | 7               | *     |
| . Amounts written back   | 8614  |            | *           | *     |                 | *     |
| . Exchange differences (+)/(-)   | 8624  | -23.945    | *           | *     | 11              | *     |
| . Others (+)/(-)   | 8634  | -30.829    | *           | *     | 42              | *     |
| c)NET BOOK VALUE AT THE END OF THE PERIOD  | 8644  | 2.235.987  | *           | *     | 672             | *     |
| d)ACCUMULATED AMOUNTS WRITTEN OFF ON AMOUNTS RECEIVABLE AT THE END OF THE PERIOD | 8654  | 7.826      | *           | *     | 8               | *     |
| B.BREAKDOWN OF FINANCIAL FIXED ASSETS FOR COMPLETE FORMS                         |       |            |             |       |                 |       |
| 5.4.1.AFFILIATED ENTERPRISES   |       |            |             |       |                 |       |
| 1.1.PARTICIPATING INTERESTS AND SHARES   |       |            |             |       |                 |       |
| a)ACQUISITION VALUE  |       |            |             |       |                 |       |
| At the end of the preceding period   | 8391P | 10.308.649 | *           | *     | 270             | *     |
| Movements during the period  |       |            |             |       |                 |       |
| . Acquisitions   | 8361  | 832.815    | *           | *     | 65              | *     |
| . Sales and disposals  | 8371  | 1.840.266  | *           | *     | 43              | *     |
| . Transfers from one heading to another (+)/(-)                                  | 8381  | -6.565     | *           | *     | 5               | *     |
| At the end of the period   | 8391  | 9.294.632  | *           | *     | 273             | *     |
| b)REVALUATION GAINS  |       |            |             |       |                 |       |
| At the end of the preceding period   | 8451P | 16.436     | *           | *     | 8               | *     |
| Movements during the period  |       |            |             |       |                 |       |
| . Recorded   | 8411  | 99         | *           | *     | 1               | *     |
| . Acquisitions from third parties  | 8421  |            | *           | *     |                 | *     |
| . Cancelled  | 8431  |            | *           | *     |                 | *     |
| . Transferred from one heading to another(+)/(-)                                 | 8441  |            | *           | *     |                 | *     |
| At the end of the period   | 8451  | 16.535     | *           | *     | 8               | *     |
| c)AMOUNTS WRITTEN DOWN   |       |            |             |       |                 |       |
| At the end of the preceding period   | 8521P | 567.300    | *           | *     | 59              | *     |
| Movements during the period  |       |            |             |       |                 |       |
| . Recorded   | 8471  | 48.576     | *           | *     | 24              | *     |
| . Written back   | 8481  | 10.529     | *           | *     | 5               | *     |
| . Acquisitions from third parties  | 8491  |            | *           | *     |                 | *     |
| . Cancelled owing to sales and disposals   | 8501  | 26.232     | *           | *     | 4               | *     |
| . Transferred from one heading to another(+)/(-)                                 | 8511  | 93         | *           | *     | 1               | *     |
| At the end of the period   | 8521  | 579.209    | *           | *     | 67              | *     |
| d)UNCALLED AMOUNTS   |       |            |             |       |                 |       |
| At the end of the preceding period   | 8551P | 239        | *           | *     | 5               | *     |
| Movements during the period (+)/(-)  | 8541  | -5         | *           | *     | 1               | *     |
| At the end of the period   | 8551  | 234        | *           | *     | 4               | *     |
| e)NET BOOK VALUE AT THE END OF THE PERIOD  | 280   | 8.731.726  | *           | *     | 265             | *     |
| 1.2.AMOUNTS RECEIVABLE   |       |            |             |       |                 |       |
| a)NET BOOK VALUE   | 281P  | 1.999.607  | *           | *     | 68              | *     |
| AT THE END OF THE PRECEDING PERIOD   |       |            |             |       |                 |       |
| b)MOVEMENTS DURING THE PERIOD  |       |            |             |       |                 |       |
| . Additions  | 8581  | 622.436    | *           | *     | 39              | *     |
| . Repayments   | 8591  | 362.078    | *           | *     | 32              | *     |
| . Amounts written down   | 8601  | 4.667      | *           | *     | 3               | *     |
| . Amounts written back   | 8611  |            | *           | *     |                 | *     |
| . Exchange differences (+)/(-)   | 8621  | -23.918    | *           | *     | 7               | *     |
| . Other movements (+)/(-)  | 8631  | -30.358    | *           | *     | 9               | *     |
| c)NET BOOK VALUE AT THE END OF THE PERIOD  | 281   | 2.201.022  | *           | *     | 70              | *     |
| d)ACCUMULATED AMOUNTS WRITTEN OFF ON AMOUNTS RECEIVABLE AT THE END OF THE PERIOD | 8651  | 5.167      | *           | *     | 3               | *     |
| 5.4.2.ENTERPRISES LINKED BY A PARTICIPATING INTEREST -                           |       |            |             |       |                 |       |
| 2.1.PARTICIPATING INTERESTS AND SHARES   |       |            |             |       |                 |       |
| a)ACQUISITION VALUE  |       |            |             |       |                 |       |
| At the end of the preceding period   | 8392P | 39.829     | *           | *     | 39              | *     |
| Movements during the period  |       |            |             |       |                 |       |
| . Acquisitions   | 8362  | 52.748     | *           | *     | 7               | *     |
| . Sales and disposals  | 8372  |            | *           | *     | 2               | *     |
| . Transfers from one heading to another (+)/(-)                                  | 8382  | -172       | *           | *     | 2               | *     |
| At the end of the period   | 8392  | 92.404     | *           | *     | 41              | *     |
| b)REVALUATION GAINS  |       |            |             |       |                 |       |
| At the end of the preceding period   | 8452P |            | *           | *     |                 | *     |
| Movements during the period  |       |            |             |       |                 |       |
| . Recorded   | 8412  |            | *           | *     |                 | *     |
| . Acquisitions from third parties  | 8422  |            | *           | *     |                 | *     |
| . Cancelled  | 8432  |            | *           | *     |                 | *     |
| . Transferred from one heading to another(+)/(-)                                 | 8442  |            | *           | *     |                 | *     |
| At the end of the period   | 8452  |            | *           | *     |                 | *     |
| c)AMOUNTS WRITTEN DOWN   |       |            |             |       |                 |       |
| At the end of the preceding period   | 8522P | 17.653     | *           | *     | 6               | *     |
| Movements during the period  |       |            |             |       |                 |       |
| . Recorded   | 8472  | 3.052      | *           | *     | 2               | *     |

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|  | Codes  | AMOUNTS  |             |       | NUM. OF ENTERP. |       |
|--|--------|----------|-------------|-------|-----------------|-------|
|  |        | Complete | Abbreviated | Total | Comp.           | Abbr. |
| . Written back   | 8482   | 1.701    | *           | *     | 1               | *     |
| . Acquisitions from third parties  | 8492   | 12.050   | *           | *     | 1               | *     |
| . Cancelled owing to sales and disposals   | 8502   |          | *           | *     |                 | *     |
| . Transferred from one heading to another(+)/(-)                                 | 8512   |          | *           | *     |                 | *     |
| At the end of the period   | 8522   | 31.053   | *           | *     | 8               | *     |
| d)UNCALLED AMOUNTS   |        |          |             |       |                 |       |
| At the end of the preceding period   | 8552P  |          | *           | *     |                 | *     |
| Movements during the period (+)/(-)  | 8542   |          | *           | *     |                 | *     |
| At the end of the period   | 8552   |          | *           | *     |                 | *     |
| e)NET BOOK VALUE AT THE END OF THE PERIOD  | 282    | 61.352   | *           | *     | 38              | *     |
| 2.2.AMOUNTS RECEIVABLE   |        |          |             |       |                 |       |
| a)NET BOOK VALUE AT THE END OF THE PRECEDING PERIOD                              | 283P   | 9.707    | *           | *     | 12              | *     |
| b)MOVEMENTS DURING THE PERIOD  |        |          |             |       |                 |       |
| . Additions  | 8582   | 5.213    | *           | *     | 2               | *     |
| . Repayments   | 8592   | 2.569    | *           | *     | 4               | *     |
| . Amounts written down   | 8602   | 2.549    | *           | *     | 2               | *     |
| . Amounts written back   | 8612   |          | *           | *     |                 | *     |
| . Exchange differences (+)/(-)   | 8622   | -15      | *           | *     | 2               | *     |
| . Other movements (+)/(-)  | 8632   |          | *           | *     |                 | *     |
| c)NET BOOK VALUE AT THE END OF THE PERIOD  | 283    | 9.787    | *           | *     | 9               | *     |
| d)ACCUMULATED AMOUNTS WRITTEN OFF ON AMOUNTS RECEIVABLE AT THE END OF THE PERIOD | 8652   | 2.549    | *           | *     | 2               | *     |
| 5.4.3.OTHER ENTERPRISES  |        |          |             |       |                 |       |
| 3.1.PARTICIPATING INTERESTS AND SHARES   |        |          |             |       |                 |       |
| a)ACQUISITION VALUE  |        |          |             |       |                 |       |
| At the end of the preceding period   | 8393P  | 20.047   | *           | *     | 49              | *     |
| Movements during the period  |        |          |             |       |                 |       |
| . Acquisitions   | 8363   | 161      | *           | *     | 8               | *     |
| . Sales and disposals  | 8373   | 94       | *           | *     | 6               | *     |
| . Transfers from one heading to another (+)/(-)                                  | 8383   | 0        | *           | *     | 1               | *     |
| At the end of the period   | 8393   | 20.114   | *           | *     | 51              | *     |
| b)REVALUATION GAINS  |        |          |             |       |                 |       |
| At the end of the preceding period   | 8453P  | 0        | *           | *     | 1               | *     |
| Movements during the period  |        |          |             |       |                 |       |
| . Recorded   | 8413   |          | *           | *     |                 | *     |
| . Acquisitions from third parties  | 8423   |          | *           | *     |                 | *     |
| . Cancelled  | 8433   |          | *           | *     |                 | *     |
| . Transferred from one heading to another(+)/(-)                                 | 8443   |          | *           | *     |                 | *     |
| At the end of the period   | 8453   | 0        | *           | *     | 1               | *     |
| c)AMOUNTS WRITTEN DOWN   |        |          |             |       |                 |       |
| At the end of the preceding period   | 8523P  | 4.886    | *           | *     | 12              | *     |
| Movements during the period  |        |          |             |       |                 |       |
| . Recorded   | 8473   | 6        | *           | *     | 1               | *     |
| . Written back   | 8483   | 438      | *           | *     | 2               | *     |
| . Acquisitions from third parties  | 8493   |          | *           | *     |                 | *     |
| . Cancelled owing to sales and disposals   | 8503   | 10       | *           | *     | 2               | *     |
| . Transferred from one heading to another(+)/(-)                                 | 8513   |          | *           | *     |                 | *     |
| At the end of the period   | 8523   | 4.444    | *           | *     | 10              | *     |
| d)UNCALLED AMOUNTS   |        |          |             |       |                 |       |
| At the end of the preceding period   | 8553P  | 12       | *           | *     | 4               | *     |
| Movements during the period (+)/(-)  | 8543   |          | *           | *     |                 | *     |
| Uncalled amounts   | 8553   | 12       | *           | *     | 4               | *     |
| At the end of the period   |        |          |             |       |                 |       |
| e)NET BOOK VALUE AT THE END OF THE PERIOD  | 284    | 15.658   | *           | *     | 46              | *     |
| 3.2.AMOUNTS RECEIVABLE   |        |          |             |       |                 |       |
| a)NET BOOK VALUE AT THE END OF THE PRECEDING PERIOD                              | 285/8P | 35.850   | *           | *     | 687             | *     |
| b)MOVEMENTS DURING THE PERIOD  |        |          |             |       |                 |       |
| . Additions  | 8583   | 7.552    | *           | *     | 255             | *     |
| . Repayments   | 8593   | 17.684   | *           | *     | 272             | *     |
| . Amounts written down   | 8603   | 56       | *           | *     | 2               | *     |
| . Amounts written back   | 8613   |          | *           | *     |                 | *     |
| . Exchange differences (+)/(-)   | 8623   | -12      | *           | *     | 4               | *     |
| . Other movements (+)/(-)  | 8633   | -471     | *           | *     | 33              | *     |
| c)NET BOOK VALUE AT THE END OF THE PERIOD  | 285/8  | 25.178   | *           | *     | 652             | *     |
| d)ACCUMULATED AMOUNTS WRITTEN OFF ON AMOUNTS RECEIVABLE AT THE END OF THE PERIOD | 8653   | 111      | *           | *     | 3               | *     |
| 5.6.OTHER INVESTMENTS AND DEPOSITS   |        |          |             |       |                 |       |
| . Shares   | 51     | 15.155   | *           | *     | 27              | *     |
| - Book value increased with the uncalled amount                                  | 8681   | 15.155   | *           | *     | 27              | *     |
| - Uncalled amount  | 8682   |          | *           | *     |                 | *     |
| . Fixed income securities  | 52     | 49.365   | *           | *     | 13              | *     |
| - Fixed income securities issued by credit institutions                          | 8684   | 22.568   | *           | *     | 7               | *     |

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|   | Codes | AMOUNTS     |             |            | NUM. OF ENTERP. |       |
|---|-------|-------------|-------------|------------|-----------------|-------|
|   |       | Complete    | Abbreviated | Total      | Comp.           | Abbr. |
| . Term accounts                                   | 53    | 333.477     | *           | *          | 77              | *     |
| with credit institutions                          |       |             |             |            |                 |       |
| . With residual term or                           |       |             |             |            |                 |       |
| notice of withdrawal                              |       |             |             |            |                 |       |
| - up to one month                                 | 8686  | 178.012     | *           | *          | 37              | *     |
| - between one month and one year                  | 8687  | 97.892      | *           | *          | 31              | *     |
| - over one year                                   | 8688  | 57.573      | *           | *          | 15              | *     |
| Other investments                                 | 8689  | 455.796     | *           | *          | 56              | *     |
| not mentioned above                               |       |             |             |            |                 |       |
| 5.7.STATEMENT OF CAPITAL                          |       |             |             |            |                 |       |
| A.Social capital                                  |       |             |             |            |                 |       |
| . Issued capital                                  | 100P  | 9.959.136   | 673.350     | 10.632.486 | 1.002           | 6.664 |
| At the end of the preceding period                |       |             |             |            |                 |       |
| . Issued capital at the end of the period         | 100   | 10.238.017  | 950.155     | 11.188.172 | 1.014           | 6.881 |
| B.Structure of the capital                        |       |             |             |            |                 |       |
| . Number of registered shares                     | 8702  | 701.740.607 | *           | *          | 888             | *     |
| . Number of bearer shares                         | 8703  | 156.519.248 | *           | *          | 40              | *     |
| C.Capital not paid                                |       |             |             |            |                 |       |
| . Uncalled capital                                | 101   | 96.336      | 22.314      | 118.650    | 42              | 1.357 |
| . Called up capital, unpaid                       | 8712  | 12.832      | 46          | 12.878     | 2               | 5     |
| D.Own shares                                      |       |             |             |            |                 |       |
| . Held by the company itself                      |       |             |             |            |                 |       |
| - Amount of capital held                          | 8721  | 537         | 996         | 1.533      | 9               | 11    |
| - Corresponding number of shares                  | 8722  | 284.927     | 2.237       | 287.164    | 9               | 11    |
| . Held by the subsidiaries                        |       |             |             |            |                 |       |
| - Amount of capital held                          | 8731  | 510         |             | 510        | 2               |       |
| - Corresponding number of shares                  | 8732  | 15.146      |             | 15.146     | 2               |       |
| E.Commitments to issue shares                     |       |             |             |            |                 |       |
| . Owing to the exercise of conversion rights      |       |             |             |            |                 |       |
| - Amount of outstanding convertible loans         | 8740  |             |             |            |                 |       |
| - Amount of capital to be subscribed              | 8741  |             |             |            |                 |       |
| - Corresponding maximum number of shares          | 8742  |             |             |            |                 |       |
| to be issued                                      |       |             |             |            |                 |       |
| . Owing to exercise of                            |       |             |             |            |                 |       |
| subscription rights                               |       |             |             |            |                 |       |
| - Number of                                       | 8745  | 38          |             | 38         | 1               |       |
| outstanding subscription rights                   |       |             |             |            |                 |       |
| - Amount of capital to be subscribed              | 8746  | 30          |             | 30         | 1               |       |
| - Corresponding maximum number of shares          | 8747  | 57.000      |             | 57.000     | 1               |       |
| to be issued                                      |       |             |             |            |                 |       |
| F.Authorized capital not issued                   | 8751  | 45.000      | 450         | 45.450     | 2               | 2     |
| G.Shares issued, non representing capital         |       |             |             |            |                 |       |
| . Distribution                                    |       |             |             |            |                 |       |
| - Number of shares                                | 8761  |             |             |            |                 |       |
| - Number of voting rights attached                | 8762  |             |             |            |                 |       |
| . Allocation shareholders                         |       |             |             |            |                 |       |
| - Number of shares held                           | 8771  |             |             |            |                 |       |
| by the company itself                             |       |             |             |            |                 |       |
| - Number of shares held by its subsidiaries       | 8781  |             |             |            |                 |       |
| 5.9.STATEMENT OF AMOUNTS PAYABLE                  |       |             |             |            |                 |       |
| A.BREAKDOWN OF AMOUNTS PAYABLE WITH AN ORIGINAL   |       |             |             |            |                 |       |
| PERIOD TO MATURITY OF MORE THAN ONE YEAR,         |       |             |             |            |                 |       |
| ACCORDING TO THEIR RESIDUAL TERM                  |       |             |             |            |                 |       |
| A.1.Current portion of amounts payable after more |       |             |             |            |                 |       |
| than one year falling due within one year         |       |             |             |            |                 |       |
| . Financial debts                                 | 8801  | 1.229.940   | *           | *          | 267             | *     |
| - Subordinated loans                              | 8811  | 2.199       | *           | *          | 11              | *     |
| - Unsubordinated debentures                       | 8821  |             | *           | *          |                 | *     |
| - Leasing and                                     | 8831  | 13.077      | *           | *          | 91              | *     |
| similar obligations                               |       |             |             |            |                 |       |
| - Credit institutions                             | 8841  | 75.460      | *           | *          | 206             | *     |
| - Other loans                                     | 8851  | 1.139.204   | *           | *          | 25              | *     |
| . Trade debts                                     | 8861  | 209         | *           | *          | 2               | *     |
| - Suppliers                                       | 8871  | 209         | *           | *          | 2               | *     |
| - Bills of exchange payable                       | 8881  |             | *           | *          |                 | *     |
| . Advances received on contracts in progress      | 8891  | 709         | *           | *          | 3               | *     |
| . Other amounts payable                           | 8901  | 24.231      | *           | *          | 14              | *     |
| Total current portion of amounts payable after    | 42    | 1.255.088   | 149.467     | 1.404.555  | 283             | 3.190 |
| more than one year falling due within one year    |       |             |             |            |                 |       |
| A.2.Amounts payable with a remaining term of      |       |             |             |            |                 |       |
| more than one but not more than five years        |       |             |             |            |                 |       |
| . Financial debts                                 | 8802  | 3.145.174   | *           | *          | 276             | *     |

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|   | Codes | AMOUNTS   |             |           | NUM. OF ENTERP. |       |
|---|-------|-----------|-------------|-----------|-----------------|-------|
|   |       | Complete  | Abbreviated | Total     | Comp.           | Abbr. |
| - Subordinated loans  | 8812  | 143.909   | *           | *         | 26              | *     |
| - Unsubordinated debentures   | 8822  | 2.635     | *           | *         | 2               | *     |
| - Leasing and similar obligations   | 8832  | 29.856    | *           | *         | 78              | *     |
| - Credit institutions   | 8842  | 226.784   | *           | *         | 203             | *     |
| - Other loans   | 8852  | 2.741.989 | *           | *         | 57              | *     |
| . Trade debts   | 8862  | 2.775     | *           | *         | 6               | *     |
| - Suppliers   | 8872  | 2.761     | *           | *         | 5               | *     |
| - Bills of exchange payable   | 8882  | 14        | *           | *         | 1               | *     |
| . Advances received on contracts in progress  | 8892  |           | *           | *         |                 | *     |
| . Other amounts payable   | 8902  | 176.702   | *           | *         | 34              | *     |
| Total amounts payable with a remaining term of more than one but not more than five years                       | 8912  | 3.324.651 | 388.483     | 3.713.134 | 297             | 3.032 |
|   |       |           |             |           |                 |       |
| A.3.Amounts payable with a remaining term of more than five years   |       |           |             |           |                 |       |
| . Financial debts   | 8803  | 525.734   | *           | *         | 134             | *     |
| - Subordinated loans  | 8813  | 13.222    | *           | *         | 18              | *     |
| - Unsubordinated debentures   | 8823  | 90.887    | *           | *         | 2               | *     |
| - Leasing and similar obligations   | 8833  | 17.665    | *           | *         | 21              | *     |
| - Credit institutions   | 8843  | 155.280   | *           | *         | 77              | *     |
| - Other loans   | 8853  | 248.679   | *           | *         | 38              | *     |
| . Trade debts   | 8863  | 4.949     | *           | *         | 1               | *     |
| - Suppliers   | 8873  | 4.949     | *           | *         | 1               | *     |
| - Bills of exchange payable   | 8883  |           | *           | *         |                 | *     |
| . Advances received on contracts in progress  | 8893  |           | *           | *         |                 | *     |
| . Other amounts payable   | 8903  | 146.733   | *           | *         | 24              | *     |
| Total amounts payable with a remaining term of more than five years   | 8913  | 677.416   | 432.993     | 1.110.409 | 152             | 1.545 |
|   |       |           |             |           |                 |       |
| B.GUARANTEED AMOUNTS PAYABLE  |       |           |             |           |                 |       |
| B.1.Amounts payable guaranteed by Belgian public authorities  |       |           |             |           |                 |       |
| . Financial debts   | 8921  | 7.974     | 13.702      | 21.676    | 5               | 60    |
| - Credit institutions, leasing and similar obligations  | 891   | 7.974     | 13.449      | 21.423    | 5               | 56    |
| * Leasing and similar obligations   | 8951  | 90        | *           | *         | 1               | *     |
| * Credit institutions   | 8961  | 7.884     | *           | *         | 5               | *     |
| - Other loans   | 901   |           | 253         | 253       |                 | 5     |
| * Subordinated loans  | 8931  |           | *           | *         |                 | *     |
| * Unsubordinated debentures   | 8941  |           | *           | *         |                 | *     |
| - Other loans   | 8971  |           | *           | *         |                 | *     |
| . Trade debts   | 8981  |           | 216         | 216       |                 | 5     |
| - Suppliers   | 8991  |           | 216         | 216       |                 | 5     |
| - Bills of exchange payable   | 9001  |           |             |           |                 |       |
| . Advances received on contracts in progress  | 9011  |           |             |           |                 |       |
| . Taxes, remuneration and social security   | 9021  |           | 15          | 15        |                 | 1     |
| . Other amounts payable   | 9051  |           | 86          | 86        |                 | 4     |
| Total amounts payable guaranteed by Belgian public authorities  | 9061  | 7.974     | 14.019      | 21.993    | 5               | 62    |
|   |       |           |             |           |                 |       |
| B.2.Amounts payable guaranteed by real securities or irrevocably promised by the enterprise on its own assets   |       |           |             |           |                 |       |
| . Financial debts   | 8922  | 694.281   | 324.370     | 1.018.651 | 194             | 912   |
| - Credit institutions, leasing and similar obligations  | 892   | 675.442   | 306.305     | 981.747   | 192             | 878   |
| * Leasing and similar obligations   | 8952  | 27.589    | *           | *         | 36              | *     |
| * Credit institutions   | 8962  | 647.853   | *           | *         | 183             | *     |
| - Other loans   | 902   | 18.839    | 18.065      | 36.904    | 10              | 63    |
| * Subordinated loans  | 8932  | 2.098     | *           | *         | 4               | *     |
| * Unsubordinated debentures   | 8942  |           | *           | *         |                 | *     |
| - Other loans   | 8972  | 16.741    | *           | *         | 6               | *     |
| . Trade debts   | 8982  | 439       | 1.511       | 1.949     | 1               | 8     |
| - Suppliers   | 8992  | 439       | 1.430       | 1.869     | 1               | 7     |
| - Bills of exchange payable   | 9002  |           | 81          | 81        |                 | 1     |
| . Advances received on contracts in progress  | 9012  |           |             |           |                 |       |
| . Taxes, remuneration and social security   | 9022  | 23        | 33          | 56        | 1               | 5     |
| - Taxes   | 9032  | 23        | 24          | 47        | 1               | 4     |
| - Remuneration and social security  | 9042  |           | 8           | 8         |                 | 3     |
| . Other amounts payable   | 9052  |           | 663         | 663       |                 | 7     |
| Total amounts payable guaranteed by real securities or irrevocably promised by the enterprise on its own assets | 9062  | 694.742   | 326.577     | 1.021.319 | 194             | 920   |
|   |       |           |             |           |                 |       |
| C.AMOUNTS PAYABLE FOR TAXES, REMUNERATION AND SOCIAL SECURITY   |       |           |             |           |                 |       |

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|   | Codes | AMOUNTS    |             |            | NUM. OF ENTERP. |       |
|---|-------|------------|-------------|------------|-----------------|-------|
|   |       | Complete   | Abbreviated | Total      | Comp.           | Abbr. |
| C.1.Taxes   |       |            |             |            |                 |       |
| . Outstanding tax debts   | 9072  | 3.976      | 2.866       | 6.842      | 26              | 102   |
| . Accruing taxes payable  | 9073  | 156.352    | *           | *          | 771             | *     |
| . Estimated taxes payable   | 450   | 92.006     | *           | *          | 498             | *     |
| C.2.Remuneration and social security  |       |            |             |            |                 |       |
| . Amounts due to the National Social Security Office                          | 9076  | 3.299      | 866         | 4.165      | 23              | 37    |
| . Other amounts payable in respect of remuneration and social security        | 9077  | 579.976    | *           | *          | 873             | *     |
| 5.10.OPERATING RESULTS  |       |            |             |            |                 |       |
| A.OPERATING INCOME  |       |            |             |            |                 |       |
| Other operating income  |       |            |             |            |                 |       |
| Operating subsidies and compensatory amounts received from public authorities | 740   | 15.827     | *           | *          | 106             | *     |
| B.OPERATING CHARGES   |       |            |             |            |                 |       |
| a)Employees recorded in the personnel register                                |       |            |             |            |                 |       |
| . Total number at the closing date  | 9086  | 39.241     | 12.204      | 51.445     | 875             | 2.612 |
| . Average number of employees calculated in full-time equivalents             | 9087  | 37.019     | 10.952      | 47.970     | 886             | 2.823 |
| . Number of actual worked hours   | 9088  | 59.020.080 | 17.625.736  | 76.645.816 | 885             | 2.773 |
| b)Personnel costs   |       |            |             |            |                 |       |
| . Remuneration and direct social benefits                                     | 620   | 2.165.301  | 380.131     | 2.545.432  | 890             | 2.885 |
| . Employer's contribution for social security                                 | 621   | 614.839    | 107.902     | 722.741    | 888             | 2.816 |
| . Employers' premiums for extra statutory insurance                           | 622   | 103.950    | 3.095       | 107.044    | 573             | 467   |
| . Other personnel costs   | 623   | 158.857    | 26.786      | 185.643    | 874             | 2.809 |
| . Pensions  | 624   | 26.070     | 1.142       | 27.212     | 133             | 75    |
| c)Provisions for pensions   |       |            |             |            |                 |       |
| . Appropriations (uses and write-backs) (+)/(-)                               | 635   | -5.858     | *           | *          | 147             | *     |
| d)Amounts written down  |       |            |             |            |                 |       |
| . On stocks and contracts in progress   |       |            |             |            |                 |       |
| - Recorded  | 9110  | 67.427     | *           | *          | 253             | *     |
| - Written back  | 9111  | 73.366     | *           | *          | 194             | *     |
| . On trade debts  |       |            |             |            |                 |       |
| - Recorded  | 9112  | 43.618     | *           | *          | 416             | *     |
| - Written back  | 9113  | 32.476     | *           | *          | 328             | *     |
| e)Provisions for liabilities and charges                                      |       |            |             |            |                 |       |
| . Formed  | 9115  | 115.806    | *           | *          | 218             | *     |
| . Used and written back   | 9116  | 154.321    | *           | *          | 266             | *     |
| f)Other operating charges   |       |            |             |            |                 |       |
| . Taxes related to operation  | 640   | 216.946    | *           | *          | 920             | *     |
| . Other costs   | 641/8 | 101.367    | *           | *          | 701             | *     |
| g)Hired temporary staff and personnel placed at the enterprise's disposal     |       |            |             |            |                 |       |
| . Total number at the closing date  | 9096  | 1.676      | *           | *          | 153             | *     |
| . Average number calculated in full-time equivalents                          | 9097  | 2.723      | *           | *          | 514             | *     |
| . Number of actual worked hours   | 9098  | 5.222.827  | *           | *          | 514             | *     |
| . Costs to the enterprise   | 617   | 159.379    | *           | *          | 514             | *     |
| 5.11.FINANCIAL RESULTS  |       |            |             |            |                 |       |
| a)Other financial income  |       |            |             |            |                 |       |
| Subsidies granted by public authorities and recorded as income for the period |       |            |             |            |                 |       |
| - Capital subsidies   | 9125  | 2.095      | 1.217       | 3.312      | 62              | 96    |
| - Interest subsidies  | 9126  | 43         | 0           | 43         | 3               | 1     |
| b)Depreciation of loan issue expenses and reimbursement premiums              | 6501  | 11         | *           | *          | 2               | *     |
| c)Interests recorded under assets   | 6503  | 13         | 269         | 282        | 2               | 73    |
| d)Amounts written down on current assets                                      |       |            |             |            |                 |       |
| . Recorded  | 6510  | 7.899      | *           | *          | 26              | *     |
| . Written back  | 6511  | 3.447      | *           | *          | 10              | *     |
| e)Other financial charges   |       |            |             |            |                 |       |
| . Charges for discounting amounts receivable                                  | 653   | 32.388     | 3.981       | 36.370     | 173             | 341   |
| f)Provisions of a financial nature  |       |            |             |            |                 |       |
| . Formed  | 656   | -174       | 1.609       | 1.435      | 6               | 460   |
| . Used and written back   | 6560  | 13         | *           | *          | 3               | *     |
|   | 6561  | 188        | *           | *          | 3               | *     |
| 5.12.INCOME TAXES AND OTHER TAXES   |       |            |             |            |                 |       |
| A.INCOME TAXES  |       |            |             |            |                 |       |
| Income taxes on the result of the current period                              | 9134  | 267.435    | *           | *          | 834             | *     |
| - Income taxes paid and withholding taxes due or paid                         | 9135  | 219.528    | *           | *          | 746             | *     |
| - Excess of income tax prepayments and  | 9136  | 14.892     | *           | *          | 161             | *     |

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|   | Codes | AMOUNTS   |             |         | NUM. OF ENTERP. |       |
|---|-------|-----------|-------------|---------|-----------------|-------|
|   |       | Complete  | Abbreviated | Total   | Comp.           | Abbr. |
| withholding taxes paid included in assets   |       |           |             |         |                 |       |
| - Estimated taxes payable   | 9137  | 62.798    | *           | *       | 417             | *     |
| . Income taxes on the result of prior periods   | 9138  | 7.916     | *           | *       | 320             | *     |
| - Additional income taxes due or paid   | 9139  | 6.886     | *           | *       | 293             | *     |
| - Additional income taxes estimated or provided for   | 9140  | 1.030     | *           | *       | 33              | *     |
| . Status of deferred taxes  |       |           |             |         |                 |       |
| - Deferred taxes representing assets  | 9141  | 2.592.821 | *           | *       | 314             | *     |
| Accumulated tax losses deductible from future taxable profits   | 9142  | 2.158.553 | *           | *       | 296             | *     |
| - Deferred taxes representing liabilities   | 9144  | 6.666     | *           | *       | 12              | *     |
| B.VALUE ADDED TAXES AND OTHER TAXES BORNE BY THIRD PARTIES  |       |           |             |         |                 |       |
| . Value added taxes charged   |       |           |             |         |                 |       |
| - To the enterprise (deductible)  | 9145  | 3.672.732 | *           | *       | 979             | *     |
| - By the enterprise   | 9146  | 4.713.469 | *           | *       | 946             | *     |
| . Amounts withheld on behalf of third party   |       |           |             |         |                 |       |
| - For payroll withholding taxes   | 9147  | 608.689   | *           | *       | 887             | *     |
| - For withholding taxes on investment income  | 9148  | 22.822    | *           | *       | 171             | *     |
| 5.13.RIGHTS AND COMMITMENTS NOT REFLECTED IN THE BALANCE SHEET  |       |           |             |         |                 |       |
| A.PERSONAL GUARANTEES PROVIDED OR IRREVOCABLY PROMISED BY THE ENTERPRISE AS SECURITY FOR DEBTS AND COMMITMENTS OF THIRD PARTIES               | 9149  | 756.676   | 1.056       | 757.732 | 50              | 6     |
| Of which  |       |           |             |         |                 |       |
| . Bills of exchange in circulation endorsed by the enterprise   | 9150  | 6.951     |             | 6.951   | 3               |       |
| . Bills of exchange in circulation drawn or guaranteed by the enterprise  | 9151  | 2.657     | *           | *       | 3               | *     |
| . Maximum amount up to which other debts or commitments of third parties are guaranteed by the enterprise                                     | 9153  | 743.646   | *           | *       | 37              | *     |
| B.REAL GUARANTEES   |       |           |             |         |                 |       |
| a)Real guarantees provided or irrevocably promised by the enterprise on its own assets as security of debts and commitments of the enterprise |       |           |             |         |                 |       |
| . Mortgages   |       |           |             |         |                 |       |
| - Book value of immovable properties mortgaged  | 9161  | 267.327   | 269.118     | 536.445 | 134             | 505   |
| - Amount of registration  | 9171  | 319.544   | 256.445     | 575.989 | 138             | 512   |
| . Pledging of goodwill - Amount of registration   | 9181  | 662.606   | 82.977      | 745.583 | 208             | 308   |
| . Pledging of other assets - Book value of other assets pledged   | 9191  | 295.393   | 63.706      | 359.099 | 79              | 226   |
| . Guarantees provided on future assets - Amount of assets involved  | 9201  | 146       | 249         | 395     | 1               | 5     |
| b)Real guarantees provided or irrevocably promised by the enterprise on its own assets as security of debts and commitments of third parties  |       |           |             |         |                 |       |
| . Mortgages   |       |           |             |         |                 |       |
| - Book value of immovable properties mortgaged  | 9162  | 26.447    | 7.569       | 34.015  | 16              | 19    |
| - Amount of registration  | 9172  | 40.501    | 14.156      | 54.657  | 17              | 18    |
| . Pledging of goodwill - Amount of registration   | 9182  | 464.887   | 3.485       | 468.372 | 33              | 10    |
| . Pledging of other assets - Book value of assets pledged   | 9192  | 160.837   | 380         | 161.217 | 16              | 4     |
| . Guarantees provided on future assets - Amounts of assets involved   | 9202  | 48        |             | 48      | 1               |       |
| C.FORWARD TRANSACTIONS  |       |           |             |         |                 |       |
| . Goods purchased (to be received)  | 9213  | 28.224    | *           | *       | 3               | *     |
| . Goods sold (to be delivered)  | 9214  | 8.519     | *           | *       | 1               | *     |
| . Currencies purchased (to be received)   | 9215  | 1.109.922 | *           | *       | 56              | *     |
| . Currencies sold (to be delivered)   | 9216  | 1.224.107 | *           | *       | 19              | *     |
| D.PENSIONS FUNDED BY THE ENTERPRISE   |       |           |             |         |                 |       |
| Estimated amount of the commitments resulting for the enterprise from past services   | 9220  | 10.139    | *           | *       | 6               | *     |

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|  | Codes | AMOUNTS    |             |           | NUM. OF ENTERP. |       |
|--|-------|------------|-------------|-----------|-----------------|-------|
|  |       | Complete   | Abbreviated | Total     | Comp.           | Abbr. |
| 5.14.RELATIONSHIPS WITH AFFILIATED ENTERPRISES<br>AND ENTERPRISES LINKED BY<br>PARTICIPATING INTERESTS   |       |            |             |           |                 |       |
| A.AFFILIATED ENTERPRISES   |       |            |             |           |                 |       |
| a)Financial fixed assets   | 280/1 | 10.932.747 | *           | *         | 290             | *     |
| . Participating interests  | 280   | 8.731.726  | *           | *         | 265             | *     |
| . Subordinated amounts receivable  | 9271  | 257.202    | *           | *         | 9               | *     |
| . Other amounts receivable   | 9281  | 1.943.819  | *           | *         | 63              | *     |
| b)Amounts receivable from affiliated enterprises   | 9291  | 5.841.784  | 79.027      | 5.920.811 | 720             | 212   |
| . Over one year  | 9301  | 192.032    | *           | *         | 34              | *     |
| . Within one year  | 9311  | 5.649.752  | *           | *         | 714             | *     |
| c)Current investments in affiliated enterprises  | 9321  | 456.361    | *           | *         | 26              | *     |
| . Shares   | 9331  |            | *           | *         |                 | *     |
| . Amounts receivable   | 9341  | 456.361    | *           | *         | 26              | *     |
| d)Amounts payable  | 9351  | 9.596.985  | *           | *         | 742             | *     |
| . Over one year  | 9361  | 3.272.763  | *           | *         | 80              | *     |
| . Within one year  | 9371  | 6.324.222  | *           | *         | 737             | *     |
| e)Personal and real guarantees   |       |            |             |           |                 |       |
| . Provided or irrevocably promised by the<br>enterprise as security for debts or<br>commitments of affiliated enterprises<br>(complete forms)  | 9381  | 1.865.126  | *           | *         | 74              | *     |
| . Guarantees provided in favour<br>of affiliated enterprises<br>(abbreviated forms)  | 9294  | *          | 1.738       | *         | *               | 4     |
| . Provided or irrevocably promised by<br>affiliated enterprises as security for<br>debts or commitments of the enterprise  | 9391  | 8.987.105  | *           | *         | 93              | *     |
| f)Other significant financial commitments  |       |            |             |           |                 |       |
| . Specifically for complete models   | 9401  | 24.169     | *           | *         | 4               | *     |
| . Specifically for abridged models   | 9295  | *          | 1.152       | *         | *               | 3     |
| g)Financial results  |       |            |             |           |                 |       |
| . Income from financial fixed assets   | 9421  | 309.886    | *           | *         | 87              | *     |
| . Income from current assets   | 9431  | 66.082     | *           | *         | 277             | *     |
| . Other financial income   | 9441  | 93.974     | *           | *         | 56              | *     |
| . Debt charges   | 9461  | 193.050    | *           | *         | 241             | *     |
| . Other financial charges  | 9471  | 97.419     | *           | *         | 49              | *     |
| h)Disposal of fixed assets   |       |            |             |           |                 |       |
| . Capital gains obtained   | 9481  | 639        | *           | *         | 7               | *     |
| . Capital losses suffered  | 9491  | 14.505     | *           | *         | 8               | *     |
| B.ENTERPRISES LINKED BY PARTICIPATION  |       |            |             |           |                 |       |
| a)Financial fixed assets   | 282/3 | 71.139     | *           | *         | 40              | *     |
| . Participating interests  | 282   | 61.352     | *           | *         | 38              | *     |
| . Subordinated amounts receivable  | 9272  |            | *           | *         |                 | *     |
| . Other amounts receivable   | 9282  | 9.787      | *           | *         | 9               | *     |
| b)Amounts receivable   | 9292  | 23.255     | *           | *         | 23              | *     |
| . Over one year  | 9302  |            | *           | *         |                 | *     |
| . Within one year  | 9312  | 23.255     | *           | *         | 23              | *     |
| c)Amounts payable  | 9352  | 14.492     | *           | *         | 21              | *     |
| . Over one year  | 9362  | 1.726      | *           | *         | 2               | *     |
| . Within one year  | 9372  | 12.766     | *           | *         | 21              | *     |
| 5.15.FINANCIAL RELATIONSHIPS WITH THE  |       |            |             |           |                 |       |
| A.DIRECTORS, MANAGERS, INDIVIDUALS<br>OR BODIES CORPORATE WHO CONTROL THE ENTERPRISE<br>WITHOUT BEING ASSOCIATED<br>THEREWITH OR OTHER<br>ENTERPRISES CONTROLLED<br>BY THESE PERSONS                                       |       |            |             |           |                 |       |
| . Amounts receivable from these persons  | 9500  | 53.007     | 38.355      | 91.362    | 53              | 542   |
| . Guarantees provided in their favour  | 9501  | 30.931     | 24          | 30.955    | 2               | 2     |
| . Other significant commitments undertaken<br>in their favour  | 9502  | 339        | 523         | 862       | 2               | 9     |
| . Amount of direct and indirect remunerations<br>and pensions, included in the income<br>statement, as long as this disclosure does<br>not concern exclusively or mainly, the<br>situation of a single identifiable person |       |            |             |           |                 |       |
| - To directors and managers  | 9503  | 20.922     | *           | *         | 84              | *     |
| - To former directors and former managers  | 9504  | 451        | *           | *         | 1               | *     |
| B.AUDITORS OR PEOPLE THEY ARE LINKED TO  |       |            |             |           |                 |       |



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|   | Codes | AMOUNTS  |             |       | NUM. OF ENTERP. |       |
|---|-------|----------|-------------|-------|-----------------|-------|
|   |       | Complete | Abbreviated | Total | Comp.           | Abbr. |
| . Auditor's fees  | 9505  | 12.301   | *           | *     | 834             | *     |
| . Fees for exceptional services or special missions executed in the company by the auditor  |       |          |             |       |                 |       |
| - Other attestation missions  | 95061 | 553      | *           | *     | 80              | *     |
| - Tax consultancy   | 95062 | 318      | *           | *     | 43              | *     |
| - Other missions external to the audit  | 95063 | 310      | *           | *     | 60              | *     |
| . Fees for exceptional services or special missions executed in the company by people they are linked to                          |       |          |             |       |                 |       |
| - Other attestation missions  | 95081 | 225      | *           | *     | 6               | *     |
| - Tax consultancy   | 95082 | 1.479    | *           | *     | 121             | *     |
| - Other missions external to the audit  | 95083 | 282      | *           | *     | 34              | *     |
| 5.17.INFORMATION RELATING TO CONSOLIDATED ACCOUNTS  |       |          |             |       |                 |       |
| FINANCIAL RELATIONSHIPS OF THE GROUP LED BY THE ENTERPRISE IN BELGIUM WITH AUDITORS OR WITH PEOPLE THEY ARE LINKED TO             |       |          |             |       |                 |       |
| Mentions related to article 134, paragraphs 4 and 5 from the Companies Code   |       |          |             |       |                 |       |
| . Auditor's fees according to a mandate at the group level led by the company publishing the information                          | 9507  | 2.631    | *           | *     | 33              | *     |
| . Fees for exceptional services or special missions executed in these group by the auditor  |       |          |             |       |                 |       |
| - Other attestation missions  | 95071 | 155      | *           | *     | 7               | *     |
| - Tax consultancy   | 95072 | 26       | *           | *     | 2               | *     |
| - Other missions external to the audit  | 95073 | 25       | *           | *     | 5               | *     |
| . Fees to people auditors are linked to according to the mandate at the group level led by the company publishing the information | 9509  | 702      | *           | *     | 6               | *     |
| . Fees for exceptional services or special missions executed in the group by people they are linked to                            |       |          |             |       |                 |       |
| - Other attestation missions  | 95091 | 2        | *           | *     | 1               | *     |
| - Tax consultancy   | 95092 | 198      | *           | *     | 10              | *     |
| - Other missions external to the audit  | 95093 | 8        | *           | *     | 2               | *     |

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|   | Codes  | AMOUNTS    |             |       | NUM. OF ENTERP. |       |
|---|--------|------------|-------------|-------|-----------------|-------|
|   |        | Complete   | Abbreviated | Total | Comp.           | Abbr. |
| = = = = = 6 SOCIAL BALANCE SHEET = = = = =  |        |            |             |       |                 |       |
| < < < Amounts in thousands of EUR > > ><br>("FTE" = "full-time equivalents")  |        |            |             |       |                 |       |
| I.STATEMENT OF THE PERSONS EMPLOYED   |        |            |             |       |                 |       |
| A.EMPLOYEES FOR WHOM THE COMPANY<br>HAS INTRODUCED A DECLARATION DIMONA OR WHO ARE<br>RECORDED IN THE GENERAL REGISTER OF PERSONNEL |        |            |             |       |                 |       |
| 1.During the current and preceding period   |        |            |             |       |                 |       |
| AVERAGE NUMBER OF EMPLOYEES   |        |            |             |       |                 |       |
| . Full-time   | 1001   | *          | 8.581       | *     | *               | 2.278 |
| . Part-time   | 1002   | *          | 3.775       | *     | *               | 1.788 |
| . Total in FTE (current period)   | 1003   | *          | 10.860      | *     | *               | 2.751 |
| . Total in FTE (preceding period)   | 1003P  | *          | 10.798      | *     | *               | 2.721 |
| NUMBER OF HOURS ACTUALLY WORKED   |        |            |             |       |                 |       |
| . Full-time   | 1011   | *          | 13.849.040  | *     | *               | 2.278 |
| . Part-time   | 1012   | *          | 3.734.235   | *     | *               | 1.788 |
| . Total (current period)  | 1013   | *          | 17.583.275  | *     | *               | 2.751 |
| . Total (preceding period)  | 1013P  | *          | 17.513.968  | *     | *               | 2.721 |
| PERSONNEL COSTS   |        |            |             |       |                 |       |
| . Full-time   | 1021   | *          | 412.450     | *     | *               | 2.278 |
| . Part-time   | 1022   | *          | 100.085     | *     | *               | 1.788 |
| . Total (current period)  | 1023   | *          | 512.535     | *     | *               | 2.751 |
| . Total (preceding period)  | 1023P  | *          | 492.907     | *     | *               | 2.721 |
| 1.During the current period   |        |            |             |       |                 |       |
| a)AVERAGE NUMBER OF EMPLOYEES   |        |            |             |       |                 |       |
| Full-time   |        |            |             |       |                 |       |
| . Total   | 1001   | 30.581     | *           | *     | 873             | *     |
| . Men   | 10011  | 16.941     | *           | *     | 813             | *     |
| . Women   | 10012  | 13.530     | *           | *     | 786             | *     |
| Part-time   |        |            |             |       |                 |       |
| . Total   | 1002   | 8.610      | *           | *     | 705             | *     |
| . Men   | 10021  | 1.462      | *           | *     | 382             | *     |
| . Women   | 10022  | 7.100      | *           | *     | 658             | *     |
| Total in FTE  |        |            |             |       |                 |       |
| . Total   | 1003   | 36.675     | *           | *     | 882             | *     |
| . Men   | 10031  | 17.952     | *           | *     | 816             | *     |
| . Women   | 10032  | 18.596     | *           | *     | 815             | *     |
| b)NUMBER OF HOURS ACTUALLY WORKED   |        |            |             |       |                 |       |
| Full-time   |        |            |             |       |                 |       |
| . Total   | 1011   | 49.170.841 | *           | *     | 873             | *     |
| . Men   | 10111  | 27.648.758 | *           | *     | 809             | *     |
| . Women   | 10112  | 21.290.497 | *           | *     | 781             | *     |
| Part-time   |        |            |             |       |                 |       |
| . Total   | 1012   | 9.494.581  | *           | *     | 705             | *     |
| . Men   | 10121  | 1.525.219  | *           | *     | 391             | *     |
| . Women   | 10122  | 7.941.629  | *           | *     | 664             | *     |
| Total   |        |            |             |       |                 |       |
| . Total   | 1013   | 58.665.425 | *           | *     | 882             | *     |
| . Men   | 10131  | 29.209.994 | *           | *     | 814             | *     |
| . Women   | 10132  | 29.231.564 | *           | *     | 813             | *     |
| c)PERSONNEL COSTS   |        |            |             |       |                 |       |
| Full-time   |        |            |             |       |                 |       |
| . Total   | 1021   | 2.530.972  | *           | *     | 873             | *     |
| . Men   | 10211  | 1.428.156  | *           | *     | 747             | *     |
| . Women   | 10212  | 994.662    | *           | *     | 723             | *     |
| Part-time   |        |            |             |       |                 |       |
| . Total   | 1022   | 379.597    | *           | *     | 705             | *     |
| . Men   | 10221  | 66.562     | *           | *     | 355             | *     |
| . Women   | 10222  | 300.910    | *           | *     | 614             | *     |
| Total   |        |            |             |       |                 |       |
| . Total   | 1023   | 2.910.569  | *           | *     | 882             | *     |
| . Men   | 10231  | 1.534.572  | *           | *     | 764             | *     |
| . Women   | 10232  | 1.326.299  | *           | *     | 766             | *     |
| d)ADVANTAGES IN ADDITION TO WAGES   |        |            |             |       |                 |       |
| . Total   | 1033   | 15.412     | *           | *     | 313             | *     |
| . Men   | 10331  | 7.818      | *           | *     | 267             | *     |
| . Women   | 10332  | 7.331      | *           | *     | 265             | *     |
| 2.During the preceding period   |        |            |             |       |                 |       |
| Average number of employees in FTE  |        |            |             |       |                 |       |
| . Total   | 1003P  | 36.870     | *           | *     | 884             | *     |
| . Men   | 10031P | 16.966     | *           | *     | 742             | *     |
| . Women   | 10032P | 17.300     | *           | *     | 734             | *     |
| Number of hours actually worked   |        |            |             |       |                 |       |
| . Total   | 1013P  | 58.929.404 | *           | *     | 884             | *     |
| . Men   | 10131P | 27.599.071 | *           | *     | 739             | *     |
| . Women   | 10132P | 26.967.149 | *           | *     | 727             | *     |
| Personnel costs   |        |            |             |       |                 |       |
| . Total   | 1023P  | 2.914.795  | *           | *     | 884             | *     |

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|   | Codes  | AMOUNTS   |             |        | NUM. OF ENTERP. |       |
|---|--------|-----------|-------------|--------|-----------------|-------|
|   |        | Complete  | Abbreviated | Total  | Comp.           | Abbr. |
| . Men                                       | 10231P | 1.435.765 | *           | *      | 711             | *     |
| . Women                                     | 10232P | 1.238.613 | *           | *      | 701             | *     |
| Advantages in addition to wages             |        |           |             |        |                 |       |
| . Total                                     | 1033P  | 21.992    | *           | *      | 312             | *     |
| . Men                                       | 10331P | 7.088     | *           | *      | 253             | *     |
| . Women                                     | 10332P | 6.730     | *           | *      | 243             | *     |
| 2.On the closing date of the financial year |        |           |             |        |                 |       |
| 3.On the closing date of the financial year |        |           |             |        |                 |       |
| a)NUMBER OF EMPLOYEES                       |        |           |             |        |                 |       |
| . Full-time                                 | 1051   | 30.358    | 8.393       | 38.751 | 863             | 2.091 |
| . Part-time                                 | 1052   | 8.464     | 3.712       | 12.176 | 678             | 1.579 |
| . Total in FTE                              | 1053   | 36.313    | 10.658      | 46.971 | 872             | 2.577 |
| b)BY NATURE OF THE EMPLOYMENT CONTRACT      |        |           |             |        |                 |       |
| Contract for an indefinite period           |        |           |             |        |                 |       |
| . Full-time                                 | 1101   | 29.691    | 7.998       | 37.689 | 863             | 2.062 |
| . Part-time                                 | 1102   | 7.910     | 3.367       | 11.277 | 675             | 1.524 |
| . Total in FTE                              | 1103   | 35.359    | 10.094      | 45.452 | 872             | 2.538 |
| Contract for a definite period              |        |           |             |        |                 |       |
| . Full-time                                 | 1111   | 634       | 383         | 1.017  | 153             | 234   |
| . Part-time                                 | 1112   | 545       | 323         | 868    | 66              | 169   |
| . Total in FTE                              | 1113   | 915       | 539         | 1.453  | 185             | 354   |
| Contract for the execution of               |        |           |             |        |                 |       |
| a specifically assigned work                |        |           |             |        |                 |       |
| . Full-time                                 | 1121   | 10        | 2           | 12     | 5               | 2     |
| . Part-time                                 | 1122   | 1         | 4           | 5      | 1               | 3     |
| . Total in FTE                              | 1123   | 11        | 5           | 15     | 5               | 5     |
| Replacement contract                        |        |           |             |        |                 |       |
| . Full-time                                 | 1131   | 23        | 10          | 33     | 14              | 8     |
| . Part-time                                 | 1132   | 8         | 18          | 26     | 5               | 14    |
| . Total in FTE                              | 1133   | 29        | 21          | 50     | 16              | 22    |
| c)ACCORDING TO GENDER AND STUDY LEVEL       |        |           |             |        |                 |       |
| Men   |        |           |             |        |                 |       |
| . Full-time                                 | 1201   | 16.857    | 4.995       | 21.852 | 816             | 1.593 |
| . Part-time                                 | 1202   | 1.426     | 875         | 2.301  | 345             | 605   |
| . Total in FTE                              | 1203   | 17.803    | 5.484       | 23.287 | 821             | 1.816 |
| - primary education                         |        |           |             |        |                 |       |
| . Full-time                                 | 12001  | 1.021     | 1.006       | 2.027  | 182             | 395   |
| . Part-time                                 | 12002  | 154       | 184         | 338    | 56              | 130   |
| . Total in FTE                              | 12003  | 1.124     | 1.104       | 2.227  | 192             | 458   |
| - secondary education                       |        |           |             |        |                 |       |
| . Full-time                                 | 12011  | 7.951     | 3.002       | 10.953 | 591             | 1.148 |
| . Part-time                                 | 12012  | 811       | 551         | 1.362  | 213             | 402   |
| . Total in FTE                              | 12013  | 8.496     | 3.314       | 11.810 | 602             | 1.304 |
| - higher non-university education           |        |           |             |        |                 |       |
| . Full-time                                 | 12021  | 5.050     | 759         | 5.809  | 568             | 408   |
| . Part-time                                 | 12022  | 312       | 108         | 420    | 144             | 92    |
| . Total in FTE                              | 12023  | 5.252     | 821         | 6.074  | 575             | 454   |
| - university education                      |        |           |             |        |                 |       |
| . Full-time                                 | 12031  | 2.826     | 159         | 2.985  | 359             | 119   |
| . Part-time                                 | 12032  | 146       | 18          | 164    | 72              | 18    |
| . Total in FTE                              | 12033  | 2.920     | 167         | 3.087  | 368             | 131   |
| Women                                       |        |           |             |        |                 |       |
| . Full-time                                 | 1211   | 13.501    | 3.398       | 16.899 | 786             | 1.388 |
| . Part-time                                 | 1212   | 7.038     | 2.837       | 9.875  | 647             | 1.282 |
| . Total in FTE                              | 1213   | 18.510    | 5.174       | 23.684 | 822             | 1.984 |
| - primary education                         |        |           |             |        |                 |       |
| . Full-time                                 | 12101  | 762       | 605         | 1.367  | 139             | 280   |
| . Part-time                                 | 12102  | 946       | 524         | 1.470  | 111             | 285   |
| . Total in FTE                              | 12103  | 1.406     | 925         | 2.331  | 178             | 436   |
| - secondary education                       |        |           |             |        |                 |       |
| . Full-time                                 | 12111  | 5.800     | 1.998       | 7.798  | 567             | 928   |
| . Part-time                                 | 12112  | 3.750     | 1.847       | 5.597  | 450             | 877   |
| . Total in FTE                              | 12113  | 8.440     | 3.149       | 11.590 | 617             | 1.377 |
| - higher non-university education           |        |           |             |        |                 |       |
| . Full-time                                 | 12121  | 4.457     | 626         | 5.083  | 529             | 387   |
| . Part-time                                 | 12122  | 1.764     | 388         | 2.152  | 369             | 266   |
| . Total in FTE                              | 12123  | 5.751     | 879         | 6.630  | 566             | 545   |
| - university education                      |        |           |             |        |                 |       |
| . Full-time                                 | 12131  | 2.477     | 148         | 2.625  | 337             | 110   |
| . Part-time                                 | 12132  | 566       | 51          | 617    | 160             | 48    |
| . Total in FTE                              | 12133  | 2.901     | 182         | 3.083  | 364             | 151   |
| d)BY PROFESSIONAL CATEGORY                  |        |           |             |        |                 |       |
| Management staff                            |        |           |             |        |                 |       |
| . Full-time                                 | 1301   | 591       | 52          | 643    | 121             | 36    |
| . Part-time                                 | 1302   | 48        | 12          | 60     | 29              | 9     |
| . Total in FTE                              | 1303   | 622       | 60          | 681    | 129             | 43    |
| Employees                                   |        |           |             |        |                 |       |
| . Full-time                                 | 1341   | 25.504    | 5.920       | 31.424 | 856             | 1.852 |
| . Part-time                                 | 1342   | 6.625     | 2.739       | 9.364  | 654             | 1.313 |
| . Total in FTE                              | 1343   | 30.210    | 7.639       | 37.849 | 866             | 2.313 |
| Workers                                     |        |           |             |        |                 |       |
| . Full-time                                 | 1321   | 4.208     | 2.362       | 6.570  | 280             | 789   |

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|   | Codes | AMOUNTS   |             |        | NUM. OF ENTERP. |       |
|---|-------|-----------|-------------|--------|-----------------|-------|
|   |       | Complete  | Abbreviated | Total  | Comp.           | Abbr. |
| . Part-time   | 1322  | 1.768     | 937         | 2.705  | 201             | 559   |
| . Total in FTE  | 1323  | 5.412     | 2.886       | 8.298  | 313             | 1.064 |
| Others  |       |           |             |        |                 |       |
| . Full-time   | 1331  | 55        | 59          | 114    | 30              | 46    |
| . Part-time   | 1332  | 23        | 24          | 47     | 8               | 20    |
| . Total in FTE  | 1333  | 69        | 73          | 142    | 35              | 62    |
| SPECIFICALLY FOR COMPLETE FORMS :   |       |           |             |        |                 |       |
| B.HIRED TEMPORARY STAFF AND PERSONS PLACED AT THE ENTERPRISE'S DISPOSAL DURING CURRENT PERIOD   |       |           |             |        |                 |       |
| a)HIRED TEMPORARY STAFF   |       |           |             |        |                 |       |
| . Average number of persons employed  | 1501  | 2.516     | *           | *      | 508             | *     |
| . Number of hours actually worked   | 1511  | 4.872.504 | *           | *      | 508             | *     |
| . Costs for the enterprise  | 1521  | 142.929   | *           | *      | 508             | *     |
| b)PERSONS PLACED AT THE ENTERPRISE'S DISPOSAL   |       |           |             |        |                 |       |
| . Average number of persons employed  | 1502  | 204       | *           | *      | 21              | *     |
| . Number of hours actually worked   | 1512  | 344.745   | *           | *      | 21              | *     |
| . Costs for the enterprise  | 1522  | 16.294    | *           | *      | 21              | *     |
| II.LIST OF PERSONNEL MOVEMENTS DURING THE ACCOUNTING PERIOD   |       |           |             |        |                 |       |
| A.ENTRIES   |       |           |             |        |                 |       |
| a)NUMBER OF EMPLOYEES FOR WHOM THE COMPANY HAS INTRODUCED A DECLARATION DIMONA OR WHO WERE INSCRIBED TO THE GENERAL REGISTER DURING THE ACCOUNTING PERIOD           |       |           |             |        |                 |       |
| . Full-time   | 2051  | 6.802     | 4.002       | 10.804 | 662             | 1.104 |
| . Part-time   | 2052  | 4.440     | 2.984       | 7.424  | 294             | 682   |
| . Total in FTE  | 2053  | 9.390     | 5.277       | 14.667 | 689             | 1.423 |
| SPECIFICALLY FOR COMPLETE FORMS :   |       |           |             |        |                 |       |
| b)BY TYPE OF EMPLOYMENT CONTRACT  |       |           |             |        |                 |       |
| Contract for an indefinite period   |       |           |             |        |                 |       |
| . Full-time   | 2101  | 4.333     | *           | *      | 629             | *     |
| . Part-time   | 2102  | 1.114     | *           | *      | 222             | *     |
| . Total in FTE  | 2103  | 4.972     | *           | *      | 651             | *     |
| Contract for a definite period  |       |           |             |        |                 |       |
| . Full-time   | 2111  | 2.438     | *           | *      | 268             | *     |
| . Part-time   | 2112  | 3.310     | *           | *      | 127             | *     |
| . Total in FTE  | 2113  | 4.376     | *           | *      | 302             | *     |
| Contract for the execution of a specifically assigned work  |       |           |             |        |                 |       |
| . Full-time   | 2121  | 11        | *           | *      | 6               | *     |
| . Part-time   | 2122  | 1         | *           | *      | 1               | *     |
| . Total in FTE  | 2123  | 11        | *           | *      | 7               | *     |
| Replacement contract  |       |           |             |        |                 |       |
| . Full-time   | 2131  | 20        | *           | *      | 10              | *     |
| . Part-time   | 2132  | 15        | *           | *      | 9               | *     |
| . Total in FTE  | 2133  | 31        | *           | *      | 17              | *     |
| B.DEPARTURES  |       |           |             |        |                 |       |
| a)NUMBER OF EMPLOYEES WHOSE CONTRACT-TERMINATION DATE HAS BEEN ENTERED IN A DECLARATION DIMONA OR IN THE REGISTER GENERAL OF PERSONNEL DURING THE ACCOUNTING PERIOD |       |           |             |        |                 |       |
| . Full-time   | 3051  | 6.859     | 3.804       | 10.663 | 677             | 1.134 |
| . Part-time   | 3052  | 4.622     | 3.023       | 7.645  | 374             | 727   |
| . Total in FTE  | 3053  | 9.617     | 5.111       | 14.728 | 703             | 1.443 |
| SPECIFICALLY FOR COMPLETE FORMS :   |       |           |             |        |                 |       |
| b)BY TYPE OF EMPLOYMENT CONTRACT  |       |           |             |        |                 |       |
| Contract for an indefinite period   |       |           |             |        |                 |       |
| . Full-time   | 3101  | 4.558     | *           | *      | 657             | *     |
| . Part-time   | 3102  | 1.373     | *           | *      | 324             | *     |
| . Total in FTE  | 3103  | 5.424     | *           | *      | 681             | *     |
| Contract for a definite period  |       |           |             |        |                 |       |
| . Full-time   | 3111  | 2.272     | *           | *      | 254             | *     |
| . Part-time   | 3112  | 3.233     | *           | *      | 122             | *     |
| . Total in FTE  | 3113  | 4.154     | *           | *      | 288             | *     |
| Contract for the execution of a specifically assigned work  |       |           |             |        |                 |       |
| . Full-time   | 3121  | 8         | *           | *      | 5               | *     |
| . Part-time   | 3122  | 2         | *           | *      | 2               | *     |
| . Total in FTE  | 3123  | 9         | *           | *      | 7               | *     |
| Replacement contract  |       |           |             |        |                 |       |
| . Full-time   | 3131  | 21        | *           | *      | 13              | *     |
| . Part-time   | 3132  | 14        | *           | *      | 7               | *     |

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|  | Codes | AMOUNTS  |             |         | NUM. OF ENTERP. |       |
|--|-------|----------|-------------|---------|-----------------|-------|
|  |       | Complete | Abbreviated | Total   | Comp.           | Abbr. |
| . Total in FTE   | 3133  | 31       | *           | *       | 19              | *     |
| c)BY REASON OF TERMINATION OF CONTRACT   |       |          |             |         |                 |       |
| Retirement   |       |          |             |         |                 |       |
| . Full-time  | 3401  | 104      | *           | *       | 72              | *     |
| . Part-time  | 3402  | 53       | *           | *       | 41              | *     |
| . Total in FTE   | 3403  | 139      | *           | *       | 104             | *     |
| Unemployment with extra allowance from enterprise  |       |          |             |         |                 |       |
| . Full-time  | 3411  | 54       | *           | *       | 35              | *     |
| . Part-time  | 3412  | 53       | *           | *       | 23              | *     |
| . Total in FTE   | 3413  | 89       | *           | *       | 44              | *     |
| Dismissal  |       |          |             |         |                 |       |
| . Full-time  | 3421  | 1.805    | *           | *       | 421             | *     |
| . Part-time  | 3422  | 583      | *           | *       | 158             | *     |
| . Total in FTE   | 3423  | 2.182    | *           | *       | 446             | *     |
| Other reason   |       |          |             |         |                 |       |
| . Full-time  | 3431  | 4.896    | *           | *       | 548             | *     |
| . Part-time  | 3432  | 3.933    | *           | *       | 269             | *     |
| . Total in FTE   | 3433  | 7.207    | *           | *       | 575             | *     |
| of which: number of persons who continue to render services to the enterprise at least half-time on a self-employed basis: |       |          |             |         |                 |       |
| . Full-time  | 3501  | 1        | *           | *       | 1               | *     |
| . Part-time  | 3502  | 1        | *           | *       | 1               | *     |
| . Total in FTE   | 3503  | 2        | *           | *       | 2               | *     |
| III.INFORMATION ON TRAINING PROVIDED TO EMPLOYEES DURING THE ACCOUNTING PERIOD   |       |          |             |         |                 |       |
| a)Total of initiatives of formal professional training at the expense of the employer                                      |       |          |             |         |                 |       |
| Men  |       |          |             |         |                 |       |
| . Number of employees involved   | 5801  | 5.411    | 249         | 5.660   | 292             | 77    |
| . Number of actual training hours  | 5802  | 142.775  | 5.571       | 148.346 | 292             | 77    |
| . Costs for the enterprise   | 5803  | 8.921    | 233         | 9.154   | 368             | 206   |
| - of which gross costs directly linked to training   | 58031 | 8.431    | 185         | 8.616   | 292             | 77    |
| - of which fees paid and payments to collective funds  | 58032 | 623      | 55          | 678     | 209             | 161   |
| - of which grants and other financial advantages received (to deduct)  | 58033 | 133      | 7           | 140     | 58              | 13    |
| Women  |       |          |             |         |                 |       |
| . Number of employees involved   | 5811  | 5.912    | 170         | 6.082   | 305             | 66    |
| . Number of actual training hours  | 5812  | 137.709  | 3.616       | 141.325 | 305             | 66    |
| . Costs for the enterprise   | 5813  | 8.258    | 151         | 8.410   | 376             | 203   |
| - of which gross costs directly linked to training   | 58131 | 7.868    | 121         | 7.989   | 305             | 66    |
| - of which fees paid and payments to collective funds  | 58132 | 506      | 34          | 540     | 219             | 171   |
| - of which grants and other financial advantages received (to deduct)  | 58133 | 116      | 4           | 120     | 52              | 11    |
| b)Total of initiatives of less formal or informal professional training at the expense of the employer                     |       |          |             |         |                 |       |
| Men  |       |          |             |         |                 |       |
| . Number of employees involved   | 5821  | 3.788    | 198         | 3.986   | 184             | 76    |
| . Number of actual training hours  | 5822  | 118.649  | 6.885       | 125.534 | 184             | 76    |
| . Costs for the enterprise   | 5823  | 5.298    | 253         | 5.551   | 184             | 76    |
| Women  |       |          |             |         |                 |       |
| . Number of employees involved   | 5831  | 4.426    | 173         | 4.599   | 178             | 73    |
| . Number of actual training hours  | 5832  | 135.824  | 6.945       | 142.769 | 178             | 73    |
| . Costs for the enterprise   | 5833  | 4.993    | 194         | 5.187   | 178             | 73    |
| c)Total of initiatives of initial professional training at the expense of the employer                                     |       |          |             |         |                 |       |
| Men  |       |          |             |         |                 |       |
| . Number of employees involved   | 5841  | 247      | 59          | 306     | 32              | 28    |
| . Number of actual training hours  | 5842  | 31.291   | 15.564      | 46.855  | 32              | 28    |
| . Costs for the enterprise   | 5843  | 351      | 90          | 441     | 32              | 27    |
| Women  |       |          |             |         |                 |       |
| . Number of employees involved   | 5851  | 298      | 47          | 345     | 29              | 29    |
| . Number of actual training hours  | 5852  | 25.609   | 10.055      | 35.664  | 29              | 29    |
| . Costs for the enterprise   | 5853  | 687      | 94          | 782     | 29              | 29    |

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| The value of the ratios below is equal to or greater than:<br>Q1 in 75% of the enterprises<br>Q2 in 50% of the enterprises<br>Q3 in 25% of the enterprises | Q1     | Q2      | Q3      | Number of enter-prises | Ratios calculated from the globalised amounts |
|--|--------|---------|---------|------------------------|---|
| = = = = = FINANCIAL RATIOS = = = = =   |        |         |         |                        |   |
| 1. Gross operating margin (%)  | 1,2    | 4,7     | 9,1     | 987                    | 6,0   |
| 2. Net operating margin (%)  | 0,3    | 3,4     | 7,1     | 987                    | 2,5   |
| 3. Added value / operating income (%)  | 9,6    | 19,7    | 31,3    | 987                    | 16,0  |
| 4. Added value / person employed (EUR)   | 68.962 | 105.829 | 169.782 | 862                    | 142.454                                       |
| 5. Added value / Tangible fixed assets (%)   | 62,2   | 200,6   | 694,9   | 927                    | 123,8   |
| 6. Personnel charges / Added value (%)   | 51,0   | 70,2    | 86,7    | 861                    | 58,1  |
| 7. Depreciation, depreciation allowances and provisions for risks and costs / Added value (%)  | 1,3    | 5,3     | 13,3    | 886                    | 21,1  |
| 8. Debt charges / Added value (%)  | 0,5    | 2,0     | 7,4     | 769                    | 8,0   |
| 9. Return on equity after tax (%)  | 0,6    | 8,0     | 20,4    | 928                    | 5,0   |
| 10. Cash-flow / Equity (%)   | 3,4    | 13,4    | 31,8    | 928                    | 12,4  |
| 11. Gross return on total assets before taxes and debt charges (%)   | 2,0    | 7,1     | 15,6    | 1.015                  | 8,0   |
| 12. Net return on total assets before taxes and debt charges (%)   | 0,6    | 5,0     | 12,3    | 1.015                  | 4,5   |
| 13. Liquidity in broad sense   | 1,08   | 1,51    | 2,68    | 1.011                  | 1,38  |
| 14. Liquidity in narrow sense  | 0,73   | 1,18    | 2,25    | 1.010                  | 1,11  |
| 15.1 Stock turnover of raw material and consumables (except for the building industry)   | 2,9    | 5,6     | 13,2    | 669                    | 6,6   |
| 15.2 Stock turnover of raw material and consumables (only for the building industry)   | *      | *       | *       | *                      | *   |
| 16.1 Stock turnover of goods being processed and finished goods (except for the building industry)   | *      | *       | *       | *                      | *   |
| 16.2 Stock turnover of goods being processed and finished goods (only for the building industry)   | *      | *       | *       | *                      | *   |
| 17. Number of days of customer credit  | 31     | 51      | 79      | 992                    | 52  |
| 18. Number of days of supplier credit  | 27     | 49      | 88      | 1.013                  | 56  |
| 19. Equity / Total liabilities and equity (%)  | 17,9   | 38,9    | 66,5    | 1.015                  | 47,5  |
| 20. Acquisition of tangible assets / Added value (%)   | 0,9    | 3,0     | 8,9     | 731                    | 9,5   |
| 21. Acquisition of tangible assets / Tangible assets at the end of the preceding financial year (%)  | 6,7    | 22,6    | 54,4    | 738                    | 31,0  |

Year 2013                      Grouping : DE514 - Wholesale of household, non-food, goods

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| The value of the ratios below is equal to or greater than:<br>Q1 in 75% of the enterprises<br>Q2 in 50% of the enterprises<br>Q3 in 25% of the enterprises |     | Q1     | Q2     | Q3      | Number of enterprises | Ratios calculated from the globalised amounts |
|--|-----|--------|--------|---------|-----------------------|---|
| = = = = = FINANCIAL RATIOS = = = = =   |     |        |        |         |                       |   |
| 1. Gross operating margin  | (%) | -1,3   | 5,3    | 16,5    | 676                   | 6,0   |
| 2. Net operating margin  | (%) | -4,4   | 2,2    | 10,8    | 676                   | 3,6   |
| 3. Added value / operating income  | (%) | 2,4    | 12,9   | 27,4    | 701                   | 15,2  |
| 4. Added value / person employed (EUR)   |     | 45.952 | 69.866 | 108.201 | 2.690                 | 76.010  |
| 5. Added value / Tangible fixed assets   | (%) | 6,3    | 29,6   | 95,3    | 6.283                 | 38,8  |
| 6. Personnel charges / Added value   | (%) | 34,2   | 59,0   | 81,5    | 2.806                 | 61,9  |
| 7. Depreciation, depreciation allowances and provisions for risks and costs / Added value  | (%) | 8,7    | 21,3   | 44,2    | 5.046                 | 17,8  |
| 8. Financial charges / Added value   | (%) | 3,1    | 9,0    | 22,5    | 5.402                 | 12,6  |
| 9. Return on equity after tax  | (%) | -3,3   | 6,0    | 22,0    | 5.327                 | 6,9   |
| 10. Cash-flow / Equity   | (%) | 3,1    | 17,5   | 46,3    | 5.327                 | 15,8  |
| 11. Gross return on total assets before taxes and financial charges  | (%) | 0,4    | 8,1    | 17,3    | 6.863                 | 9,6   |
| 12. Net return on total assets before taxes and financial charges  | (%) | -2,4   | 4,0    | 11,6    | 6.863                 | 6,4   |
| 13. Liquidity in broad sense   |     | 0,78   | 1,29   | 2,42    | 6.780                 | 1,38  |
| 14. Liquidity in narrow sense  |     | 0,35   | 0,85   | 1,78    | 6.751                 | 0,93  |
| 17. Number of days of customer credit  |     | 5      | 38     | 79      | 676                   | 54  |
| 18. Number of days of supplier credit  |     | 8      | 38     | 95      | 733                   | 69  |
| 19. Equity / Total liabilities and equity  | (%) | 2,8    | 27,4   | 58,2    | 6.884                 | 36,5  |
| 20. Acquisition of tangible assets / Added value   | (%) | 3,3    | 10,6   | 34,9    | 3.576                 | 21,5  |
| 21. Acquisition of tangible assets / Tangible assets at the end of the preceding financial year  | (%) | 4,1    | 15,8   | 70,4    | 3.689                 | 17,0  |

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| The value of the ratios below is equal to or greater than:<br>Q1 in 75% of the enterprises<br>Q2 in 50% of the enterprises<br>Q3 in 25% of the enterprises |     | Q1     | Q2     | Q3      | Number of enterprises | Ratios calculated from the globalised amounts |
|--|-----|--------|--------|---------|-----------------------|---|
| = = = = = FINANCIAL RATIOS = = = = =   |     |        |        |         |                       |   |
| 1. Gross operating margin  | (%) | 0,7    | 5,0    | 11,5    | 1.615                 | 6,3   |
| 2. Net operating margin  | (%) | -0,8   | 3,1    | 8,4     | 1.615                 | 2,7   |
| 3. Added value / operating income  | (%) | 6,7    | 17,0   | 29,8    | 1.687                 | 16,1  |
| 4. Added value / person employed (EUR)   |     | 49.947 | 77.375 | 122.982 | 3.552                 | 127.615                                       |
| 5. Added value / Tangible fixed assets   | (%) | 7,8    | 38,3   | 132,1   | 7.210                 | 93,6  |
| 6. Personnel charges / Added value   | (%) | 38,7   | 62,3   | 82,8    | 3.667                 | 58,5  |
| 7. Depreciation, depreciation allowances and provisions for risks and costs / Added value  | (%) | 6,7    | 17,9   | 40,0    | 5.931                 | 20,5  |
| 8. Financial charges / Added value   | (%) | 2,7    | 8,2    | 21,2    | 6.325                 | 14,1  |
| 9. Return on equity after tax  | (%) | -2,2   | 6,3    | 21,7    | 6.255                 | 5,2   |
| 10. Cash-flow / Equity   | (%) | 3,2    | 16,6   | 44,1    | 6.255                 | 12,3  |
| 11. Gross return on total assets before taxes and financial charges  | (%) | 0,8    | 8,1    | 17,1    | 7.878                 | 8,9   |
| 12. Net return on total assets before taxes and financial charges  | (%) | -1,7   | 4,2    | 12,0    | 7.878                 | 5,6   |
| 13. Liquidity in broad sense   |     | 0,83   | 1,33   | 2,45    | 7.791                 | 1,38  |
| 14. Liquidity in narrow sense  |     | 0,39   | 0,91   | 1,84    | 7.761                 | 1,08  |
| 17. Number of days of customer credit  |     | 26     | 56     | 92      | 1.615                 | 63  |
| 18. Number of days of supplier credit  |     | 22     | 50     | 98      | 1.746                 | 63  |
| 19. Equity / Total liabilities and equity  | (%) | 4,9    | 29,2   | 59,2    | 7.899                 | 46,0  |
| 20. Acquisition of tangible assets / Added value   | (%) | 2,5    | 8,5    | 29,6    | 4.307                 | 11,3  |
| 21. Acquisition of tangible assets / Tangible assets at the end of the preceding financial year  | (%) | 4,5    | 17,0   | 66,5    | 4.427                 | 25,2  |





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|   | Codes  | AMOUNTS    |             |       | NUM. OF ENTERP. |       |
|---|--------|------------|-------------|-------|-----------------|-------|
|   |        | Complete   | Abbreviated | Total | Comp.           | Abbr. |
| = = = = = 6 SOCIAL BALANCE SHEET = = = = =  |        |            |             |       |                 |       |
| < < < Amounts in thousands of EUR > > ><br>("FTE" = "full-time equivalents")  |        |            |             |       |                 |       |
| I.STATEMENT OF THE PERSONS EMPLOYED   |        |            |             |       |                 |       |
| A.EMPLOYEES FOR WHOM THE COMPANY<br>HAS INTRODUCED A DECLARATION DIMONA OR WHO ARE<br>RECORDED IN THE GENERAL REGISTER OF PERSONNEL |        |            |             |       |                 |       |
| 1.During the current and preceding period   |        |            |             |       |                 |       |
| AVERAGE NUMBER OF EMPLOYEES   |        |            |             |       |                 |       |
| . Full-time   | 1001   | *          | 8.624       | *     | *               | 2.284 |
| . Part-time   | 1002   | *          | 3.779       | *     | *               | 1.791 |
| . Total in FTE (current period)   | 1003   | *          | 10.908      | *     | *               | 2.757 |
| . Total in FTE (preceding period)   | 1003P  | *          | 10.840      | *     | *               | 2.727 |
| NUMBER OF HOURS ACTUALLY WORKED   |        |            |             |       |                 |       |
| . Full-time   | 1011   | *          | 13.922.503  | *     | *               | 2.284 |
| . Part-time   | 1012   | *          | 3.739.725   | *     | *               | 1.791 |
| . Total (current period)  | 1013   | *          | 17.662.229  | *     | *               | 2.757 |
| . Total (preceding period)  | 1013P  | *          | 17.577.891  | *     | *               | 2.727 |
| PERSONNEL COSTS   |        |            |             |       |                 |       |
| . Full-time   | 1021   | *          | 416.048     | *     | *               | 2.284 |
| . Part-time   | 1022   | *          | 100.409     | *     | *               | 1.791 |
| . Total (current period)  | 1023   | *          | 516.457     | *     | *               | 2.757 |
| . Total (preceding period)  | 1023P  | *          | 496.426     | *     | *               | 2.727 |
| 1.During the current period   |        |            |             |       |                 |       |
| a)AVERAGE NUMBER OF EMPLOYEES   |        |            |             |       |                 |       |
| Full-time   |        |            |             |       |                 |       |
| . Total   | 1001   | 31.560     | *           | *     | 894             | *     |
| . Men   | 10011  | 17.522     | *           | *     | 834             | *     |
| . Women   | 10012  | 13.928     | *           | *     | 806             | *     |
| Part-time   |        |            |             |       |                 |       |
| . Total   | 1002   | 8.770      | *           | *     | 721             | *     |
| . Men   | 10021  | 1.488      | *           | *     | 392             | *     |
| . Women   | 10022  | 7.234      | *           | *     | 671             | *     |
| Total in FTE  |        |            |             |       |                 |       |
| . Total   | 1003   | 37.763     | *           | *     | 903             | *     |
| . Men   | 10031  | 18.551     | *           | *     | 837             | *     |
| . Women   | 10032  | 19.086     | *           | *     | 835             | *     |
| b)NUMBER OF HOURS ACTUALLY WORKED   |        |            |             |       |                 |       |
| Full-time   |        |            |             |       |                 |       |
| . Total   | 1011   | 50.814.346 | *           | *     | 894             | *     |
| . Men   | 10111  | 28.641.612 | *           | *     | 830             | *     |
| . Women   | 10112  | 21.941.146 | *           | *     | 801             | *     |
| Part-time   |        |            |             |       |                 |       |
| . Total   | 1012   | 9.688.903  | *           | *     | 721             | *     |
| . Men   | 10121  | 1.558.783  | *           | *     | 401             | *     |
| . Women   | 10122  | 8.102.386  | *           | *     | 677             | *     |
| Total   |        |            |             |       |                 |       |
| . Total   | 1013   | 60.503.254 | *           | *     | 903             | *     |
| . Men   | 10131  | 30.236.413 | *           | *     | 835             | *     |
| . Women   | 10132  | 30.042.971 | *           | *     | 833             | *     |
| c)PERSONNEL COSTS   |        |            |             |       |                 |       |
| Full-time   |        |            |             |       |                 |       |
| . Total   | 1021   | 2.637.387  | *           | *     | 894             | *     |
| . Men   | 10211  | 1.492.058  | *           | *     | 764             | *     |
| . Women   | 10212  | 1.034.846  | *           | *     | 739             | *     |
| Part-time   |        |            |             |       |                 |       |
| . Total   | 1022   | 389.275    | *           | *     | 721             | *     |
| . Men   | 10221  | 68.793     | *           | *     | 364             | *     |
| . Women   | 10222  | 307.824    | *           | *     | 626             | *     |
| Total   |        |            |             |       |                 |       |
| . Total   | 1023   | 3.026.662  | *           | *     | 903             | *     |
| . Men   | 10231  | 1.600.705  | *           | *     | 781             | *     |
| . Women   | 10232  | 1.373.397  | *           | *     | 782             | *     |
| d)ADVANTAGES IN ADDITION TO WAGES   |        |            |             |       |                 |       |
| . Total   | 1033   | 15.467     | *           | *     | 323             | *     |
| . Men   | 10331  | 7.838      | *           | *     | 272             | *     |
| . Women   | 10332  | 7.355      | *           | *     | 270             | *     |
| 2.During the preceding period   |        |            |             |       |                 |       |
| Average number of employees in FTE  |        |            |             |       |                 |       |
| . Total   | 1003P  | 37.917     | *           | *     | 903             | *     |
| . Men   | 10031P | 17.501     | *           | *     | 759             | *     |
| . Women   | 10032P | 17.738     | *           | *     | 750             | *     |
| Number of hours actually worked   |        |            |             |       |                 |       |
| . Total   | 1013P  | 60.690.285 | *           | *     | 903             | *     |
| . Men   | 10131P | 28.504.563 | *           | *     | 756             | *     |
| . Women   | 10132P | 27.699.018 | *           | *     | 743             | *     |
| Personnel costs   |        |            |             |       |                 |       |
| . Total   | 1023P  | 3.017.714  | *           | *     | 903             | *     |
| . Men   | 10231P | 1.488.887  | *           | *     | 726             | *     |

Year 2013 Grouping : DE514 - Wholesale of household, non-food, goods

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|   | Codes  | AMOUNTS   |             |        | NUM. OF ENTERP. |       |
|---|--------|-----------|-------------|--------|-----------------|-------|
|   |        | Complete  | Abbreviated | Total  | Comp.           | Abbr. |
| . Women   | 10232P | 1.277.166 | *           | *      | 715             | *     |
| Advantages in addition to wages                               |        |           |             |        |                 |       |
| . Total   | 1033P  | 22.061    | *           | *      | 321             | *     |
| . Men   | 10331P | 7.118     | *           | *      | 259             | *     |
| . Women   | 10332P | 6.761     | *           | *      | 249             | *     |
| 2.On the closing date of the financial year                   |        |           |             |        |                 |       |
| 3.On the closing date of the financial year                   |        |           |             |        |                 |       |
| a)NUMBER OF EMPLOYEES   |        |           |             |        |                 |       |
| . Full-time   | 1051   | 31.330    | 8.436       | 39.766 | 883             | 2.095 |
| . Part-time   | 1052   | 8.623     | 3.715       | 12.338 | 693             | 1.581 |
| . Total in FTE  | 1053   | 37.390    | 10.703      | 48.094 | 892             | 2.581 |
| b)BY NATURE OF THE EMPLOYMENT CONTRACT                        |        |           |             |        |                 |       |
| Contract for an indefinite period                             |        |           |             |        |                 |       |
| . Full-time   | 1101   | 30.631    | 8.040       | 38.671 | 883             | 2.066 |
| . Part-time   | 1102   | 8.046     | 3.370       | 11.416 | 690             | 1.526 |
| . Total in FTE  | 1103   | 36.391    | 10.138      | 46.529 | 892             | 2.542 |
| Contract for a definite period                                |        |           |             |        |                 |       |
| . Full-time   | 1111   | 664       | 384         | 1.048  | 158             | 235   |
| . Part-time   | 1112   | 568       | 323         | 891    | 68              | 169   |
| . Total in FTE  | 1113   | 958       | 540         | 1.497  | 191             | 355   |
| Contract for the execution of<br>a specifically assigned work |        |           |             |        |                 |       |
| . Full-time   | 1121   | 12        | 2           | 14     | 6               | 2     |
| . Part-time   | 1122   | 1         | 4           | 5      | 1               | 3     |
| . Total in FTE  | 1123   | 13        | 5           | 17     | 6               | 5     |
| Replacement contract  |        |           |             |        |                 |       |
| . Full-time   | 1131   | 23        | 10          | 33     | 14              | 8     |
| . Part-time   | 1132   | 8         | 18          | 26     | 5               | 14    |
| . Total in FTE  | 1133   | 29        | 21          | 50     | 16              | 22    |
| c)ACCORDING TO GENDER AND STUDY LEVEL                         |        |           |             |        |                 |       |
| Men   |        |           |             |        |                 |       |
| . Full-time   | 1201   | 17.444    | 5.021       | 22.465 | 836             | 1.598 |
| . Part-time   | 1202   | 1.453     | 875         | 2.328  | 354             | 605   |
| . Total in FTE  | 1203   | 18.407    | 5.510       | 23.917 | 841             | 1.821 |
| - primary education   |        |           |             |        |                 |       |
| . Full-time   | 12001  | 1.021     | 1.006       | 2.027  | 182             | 395   |
| . Part-time   | 12002  | 154       | 184         | 338    | 56              | 130   |
| . Total in FTE  | 12003  | 1.124     | 1.104       | 2.227  | 192             | 458   |
| - secondary education   |        |           |             |        |                 |       |
| . Full-time   | 12011  | 8.267     | 3.009       | 11.276 | 607             | 1.149 |
| . Part-time   | 12012  | 827       | 551         | 1.378  | 218             | 402   |
| . Total in FTE  | 12013  | 8.823     | 3.321       | 12.144 | 618             | 1.305 |
| - higher non-university education                             |        |           |             |        |                 |       |
| . Full-time   | 12021  | 5.195     | 770         | 5.965  | 582             | 412   |
| . Part-time   | 12022  | 317       | 108         | 425    | 149             | 92    |
| . Total in FTE  | 12023  | 5.400     | 832         | 6.233  | 589             | 458   |
| - university education  |        |           |             |        |                 |       |
| . Full-time   | 12031  | 2.936     | 162         | 3.098  | 369             | 122   |
| . Part-time   | 12032  | 148       | 18          | 166    | 74              | 18    |
| . Total in FTE  | 12033  | 3.031     | 170         | 3.201  | 379             | 134   |
| Women   |        |           |             |        |                 |       |
| . Full-time   | 1211   | 13.886    | 3.415       | 17.301 | 804             | 1.392 |
| . Part-time   | 1212   | 7.170     | 2.840       | 10.010 | 659             | 1.284 |
| . Total in FTE  | 1213   | 18.984    | 5.193       | 24.177 | 841             | 1.988 |
| - primary education   |        |           |             |        |                 |       |
| . Full-time   | 12101  | 762       | 605         | 1.367  | 139             | 280   |
| . Part-time   | 12102  | 946       | 524         | 1.470  | 111             | 285   |
| . Total in FTE  | 12103  | 1.406     | 925         | 2.331  | 178             | 436   |
| - secondary education   |        |           |             |        |                 |       |
| . Full-time   | 12111  | 5.981     | 2.003       | 7.984  | 580             | 929   |
| . Part-time   | 12112  | 3.809     | 1.848       | 5.657  | 459             | 878   |
| . Total in FTE  | 12113  | 8.664     | 3.155       | 11.819 | 631             | 1.378 |
| - higher non-university education                             |        |           |             |        |                 |       |
| . Full-time   | 12121  | 4.559     | 632         | 5.191  | 540             | 391   |
| . Part-time   | 12122  | 1.802     | 390         | 2.192  | 375             | 267   |
| . Total in FTE  | 12123  | 5.883     | 886         | 6.770  | 577             | 549   |
| - university education  |        |           |             |        |                 |       |
| . Full-time   | 12131  | 2.551     | 149         | 2.700  | 348             | 111   |
| . Part-time   | 12132  | 573       | 51          | 624    | 164             | 48    |
| . Total in FTE  | 12133  | 2.980     | 183         | 3.163  | 377             | 152   |
| d)BY PROFESSIONAL CATEGORY                                    |        |           |             |        |                 |       |
| Management staff  |        |           |             |        |                 |       |
| . Full-time   | 1301   | 607       | 53          | 660    | 123             | 37    |
| . Part-time   | 1302   | 49        | 12          | 61     | 30              | 9     |
| . Total in FTE  | 1303   | 638       | 61          | 699    | 131             | 44    |
| Employees   |        |           |             |        |                 |       |
| . Full-time   | 1341   | 26.458    | 5.962       | 32.420 | 876             | 1.857 |
| . Part-time   | 1342   | 6.782     | 2.742       | 9.524  | 668             | 1.315 |
| . Total in FTE  | 1343   | 31.269    | 7.683       | 38.952 | 886             | 2.318 |
| Workers   |        |           |             |        |                 |       |
| . Full-time   | 1321   | 4.208     | 2.361       | 6.569  | 280             | 788   |
| . Part-time   | 1322   | 1.769     | 937         | 2.706  | 202             | 559   |

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|   | Codes | AMOUNTS   |             |        | NUM. OF ENTERP. |       |
|---|-------|-----------|-------------|--------|-----------------|-------|
|   |       | Complete  | Abbreviated | Total  | Comp.           | Abbr. |
| . Total in FTE  | 1323  | 5.412     | 2.885       | 8.298  | 314             | 1.063 |
| Others  |       |           |             |        |                 |       |
| . Full-time   | 1331  | 57        | 60          | 117    | 32              | 47    |
| . Part-time   | 1332  | 23        | 24          | 47     | 8               | 20    |
| . Total in FTE  | 1333  | 71        | 74          | 145    | 37              | 63    |
| SPECIFICALLY FOR COMPLETE FORMS :   |       |           |             |        |                 |       |
| B.HIRED TEMPORARY STAFF AND PERSONS PLACED AT THE ENTERPRISE'S DISPOSAL DURING CURRENT PERIOD   |       |           |             |        |                 |       |
| a)HIRED TEMPORARY STAFF   |       |           |             |        |                 |       |
| . Average number of persons employed  | 1501  | 2.551     | *           | *      | 513             | *     |
| . Number of hours actually worked   | 1511  | 4.943.934 | *           | *      | 513             | *     |
| . Costs for the enterprise  | 1521  | 145.677   | *           | *      | 513             | *     |
| b)PERSONS PLACED AT THE ENTERPRISE'S DISPOSAL   |       |           |             |        |                 |       |
| . Average number of persons employed  | 1502  | 204       | *           | *      | 21              | *     |
| . Number of hours actually worked   | 1512  | 344.745   | *           | *      | 21              | *     |
| . Costs for the enterprise  | 1522  | 16.294    | *           | *      | 21              | *     |
| II.LIST OF PERSONNEL MOVEMENTS DURING THE ACCOUNTING PERIOD   |       |           |             |        |                 |       |
| A.ENTRIES   |       |           |             |        |                 |       |
| a)NUMBER OF EMPLOYEES FOR WHOM THE COMPANY HAS INTRODUCED A DECLARATION DIMONA OR WHO WERE INSCRIBED TO THE GENERAL REGISTER DURING THE ACCOUNTING PERIOD           |       |           |             |        |                 |       |
| . Full-time   | 2051  | 7.034     | 4.005       | 11.039 | 677             | 1.106 |
| . Part-time   | 2052  | 4.537     | 2.985       | 7.522  | 301             | 683   |
| . Total in FTE  | 2053  | 9.662     | 5.281       | 14.943 | 705             | 1.425 |
| SPECIFICALLY FOR COMPLETE FORMS :   |       |           |             |        |                 |       |
| b)BY TYPE OF EMPLOYMENT CONTRACT  |       |           |             |        |                 |       |
| Contract for an indefinite period   |       |           |             |        |                 |       |
| . Full-time   | 2101  | 4.542     | *           | *      | 644             | *     |
| . Part-time   | 2102  | 1.166     | *           | *      | 229             | *     |
| . Total in FTE  | 2103  | 5.201     | *           | *      | 667             | *     |
| Contract for a definite period  |       |           |             |        |                 |       |
| . Full-time   | 2111  | 2.461     | *           | *      | 273             | *     |
| . Part-time   | 2112  | 3.355     | *           | *      | 129             | *     |
| . Total in FTE  | 2113  | 4.419     | *           | *      | 308             | *     |
| Contract for the execution of a specifically assigned work  |       |           |             |        |                 |       |
| . Full-time   | 2121  | 11        | *           | *      | 6               | *     |
| . Part-time   | 2122  | 1         | *           | *      | 1               | *     |
| . Total in FTE  | 2123  | 11        | *           | *      | 7               | *     |
| Replacement contract  |       |           |             |        |                 |       |
| . Full-time   | 2131  | 20        | *           | *      | 10              | *     |
| . Part-time   | 2132  | 15        | *           | *      | 9               | *     |
| . Total in FTE  | 2133  | 31        | *           | *      | 17              | *     |
| B.DEPARTURES  |       |           |             |        |                 |       |
| a)NUMBER OF EMPLOYEES WHOSE CONTRACT-TERMINATION DATE HAS BEEN ENTERED IN A DECLARATION DIMONA OR IN THE REGISTER GENERAL OF PERSONNEL DURING THE ACCOUNTING PERIOD |       |           |             |        |                 |       |
| . Full-time   | 3051  | 7.050     | 3.807       | 10.857 | 692             | 1.135 |
| . Part-time   | 3052  | 4.725     | 3.023       | 7.748  | 380             | 727   |
| . Total in FTE  | 3053  | 9.858     | 5.114       | 14.972 | 719             | 1.444 |
| SPECIFICALLY FOR COMPLETE FORMS :   |       |           |             |        |                 |       |
| b)BY TYPE OF EMPLOYMENT CONTRACT  |       |           |             |        |                 |       |
| Contract for an indefinite period   |       |           |             |        |                 |       |
| . Full-time   | 3101  | 4.734     | *           | *      | 672             | *     |
| . Part-time   | 3102  | 1.430     | *           | *      | 330             | *     |
| . Total in FTE  | 3103  | 5.628     | *           | *      | 697             | *     |
| Contract for a definite period  |       |           |             |        |                 |       |
| . Full-time   | 3111  | 2.287     | *           | *      | 259             | *     |
| . Part-time   | 3112  | 3.279     | *           | *      | 124             | *     |
| . Total in FTE  | 3113  | 4.192     | *           | *      | 294             | *     |
| Contract for the execution of a specifically assigned work  |       |           |             |        |                 |       |
| . Full-time   | 3121  | 8         | *           | *      | 5               | *     |
| . Part-time   | 3122  | 2         | *           | *      | 2               | *     |
| . Total in FTE  | 3123  | 9         | *           | *      | 7               | *     |
| Replacement contract  |       |           |             |        |                 |       |
| . Full-time   | 3131  | 21        | *           | *      | 13              | *     |
| . Part-time   | 3132  | 14        | *           | *      | 7               | *     |
| . Total in FTE  | 3133  | 31        | *           | *      | 19              | *     |
| c)BY REASON OF TERMINATION  |       |           |             |        |                 |       |

Year 2013 Grouping : DE514 - Wholesale of household, non-food, goods

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|  | Codes | AMOUNTS  |             |         | NUM. OF ENTERP. |       |
|--|-------|----------|-------------|---------|-----------------|-------|
|  |       | Complete | Abbreviated | Total   | Comp.           | Abbr. |
| OF CONTRACT  |       |          |             |         |                 |       |
| Retirement   |       |          |             |         |                 |       |
| . Full-time  | 3401  | 106      | *           | *       | 73              | *     |
| . Part-time  | 3402  | 53       | *           | *       | 41              | *     |
| . Total in FTE   | 3403  | 141      | *           | *       | 105             | *     |
| Unemployment with extra allowance from enterprise  |       |          |             |         |                 |       |
| . Full-time  | 3411  | 54       | *           | *       | 35              | *     |
| . Part-time  | 3412  | 53       | *           | *       | 23              | *     |
| . Total in FTE   | 3413  | 89       | *           | *       | 44              | *     |
| Dismissal  |       |          |             |         |                 |       |
| . Full-time  | 3421  | 1.851    | *           | *       | 431             | *     |
| . Part-time  | 3422  | 631      | *           | *       | 161             | *     |
| . Total in FTE   | 3423  | 2.249    | *           | *       | 456             | *     |
| Other reason   |       |          |             |         |                 |       |
| . Full-time  | 3431  | 5.039    | *           | *       | 559             | *     |
| . Part-time  | 3432  | 3.988    | *           | *       | 275             | *     |
| . Total in FTE   | 3433  | 7.379    | *           | *       | 588             | *     |
| of which: number of persons who continue to render services to the enterprise at least half-time on a self-employed basis: |       |          |             |         |                 |       |
| . Full-time  | 3501  | 1        | *           | *       | 1               | *     |
| . Part-time  | 3502  | 1        | *           | *       | 1               | *     |
| . Total in FTE   | 3503  | 2        | *           | *       | 2               | *     |
| III.INFORMATION ON TRAINING PROVIDED TO EMPLOYEES DURING THE ACCOUNTING PERIOD   |       |          |             |         |                 |       |
| a)Total of initiatives of formal professional training at the expense of the employer                                      |       |          |             |         |                 |       |
| Men  |       |          |             |         |                 |       |
| . Number of employees involved   | 5801  | 5.739    | 250         | 5.989   | 297             | 78    |
| . Number of actual training hours  | 5802  | 147.885  | 5.696       | 153.581 | 297             | 78    |
| . Costs for the enterprise   | 5803  | 9.254    | 243         | 9.497   | 377             | 207   |
| - of which gross costs directly linked to training   | 58031 | 8.762    | 195         | 8.957   | 297             | 78    |
| - of which fees paid and payments to collective funds  | 58032 | 624      | 55          | 679     | 213             | 162   |
| - of which grants and other financial advantages received (to deduct)  | 58033 | 133      | 7           | 140     | 58              | 13    |
| Women  |       |          |             |         |                 |       |
| . Number of employees involved   | 5811  | 6.159    | 170         | 6.329   | 309             | 66    |
| . Number of actual training hours  | 5812  | 141.076  | 3.616       | 144.692 | 309             | 66    |
| . Costs for the enterprise   | 5813  | 8.461    | 151         | 8.612   | 384             | 203   |
| - of which gross costs directly linked to training   | 58131 | 8.070    | 121         | 8.191   | 309             | 66    |
| - of which fees paid and payments to collective funds  | 58132 | 507      | 34          | 541     | 223             | 171   |
| - of which grants and other financial advantages received (to deduct)  | 58133 | 116      | 4           | 120     | 52              | 11    |
| b)Total of initiatives of less formal or informal professional training at the expense of the employer                     |       |          |             |         |                 |       |
| Men  |       |          |             |         |                 |       |
| . Number of employees involved   | 5821  | 3.799    | 199         | 3.998   | 187             | 77    |
| . Number of actual training hours  | 5822  | 118.896  | 6.893       | 125.789 | 187             | 77    |
| . Costs for the enterprise   | 5823  | 5.312    | 253         | 5.566   | 187             | 77    |
| Women  |       |          |             |         |                 |       |
| . Number of employees involved   | 5831  | 4.491    | 173         | 4.664   | 181             | 73    |
| . Number of actual training hours  | 5832  | 137.318  | 6.945       | 144.263 | 181             | 73    |
| . Costs for the enterprise   | 5833  | 5.026    | 194         | 5.220   | 181             | 73    |
| c)Total of initiatives of initial professional training at the expense of the employer                                     |       |          |             |         |                 |       |
| Men  |       |          |             |         |                 |       |
| . Number of employees involved   | 5841  | 247      | 59          | 306     | 32              | 28    |
| . Number of actual training hours  | 5842  | 31.291   | 15.564      | 46.855  | 32              | 28    |
| . Costs for the enterprise   | 5843  | 351      | 90          | 441     | 32              | 27    |
| Women  |       |          |             |         |                 |       |
| . Number of employees involved   | 5851  | 298      | 47          | 345     | 29              | 29    |
| . Number of actual training hours  | 5852  | 25.609   | 10.055      | 35.664  | 29              | 29    |
| . Costs for the enterprise   | 5853  | 687      | 94          | 782     | 29              | 29    |