

Housing Market Spillovers: Evidence from an Estimated DSGE Model

Matteo Iacoviello
(Boston College)

Stefano Neri
(Bank of Italy)

NBB Conference, October 16-17, 2008

What we do

- Two questions:
 1. What is the nature of the shocks hitting the housing market?
 2. How big are spillovers from the housing market to the wider economy?

What we do

- Two questions:
 1. What is the nature of the shocks hitting the housing market?
 2. How big are spillovers from the housing market to the wider economy?
- To answer them we build and estimate a quantitative model with:

What we do

- Two questions:
 1. What is the nature of the shocks hitting the housing market?
 2. How big are spillovers from the housing market to the wider economy?
- To answer them we build and estimate a quantitative model with:
 - nominal rigidities and monetary policy;

What we do

- Two questions:
 1. What is the nature of the shocks hitting the housing market?
 2. How big are spillovers from the housing market to the wider economy?
- To answer them we build and estimate a quantitative model with:
 - nominal rigidities and monetary policy;
 - multi-sector structure with housing;

What we do

- Two questions:
 1. What is the nature of the shocks hitting the housing market?
 2. How big are spillovers from the housing market to the wider economy?
- To answer them we build and estimate a quantitative model with:
 - nominal rigidities and monetary policy;
 - multi-sector structure with housing;
 - financing frictions on the household side.

1. THE MODEL

Main modeling choices

- Two Sectors

1. THE MODEL

Main modeling choices

- Two Sectors
 - Y -sector produces consumption, business investment, intermediate goods (using K and N)

1. THE MODEL

Main modeling choices

- Two Sectors
 - Y –sector produces consumption, business investment, intermediate goods (using K and N)
 - IH –sector produces new homes (using K , N , land and interm. goods)

1. THE MODEL

Main modeling choices

- Two Sectors
 - Y –sector produces consumption, business investment, intermediate goods (using K and N)
 - IH –sector produces new homes (using K , N , land and interm. goods)
- Two Types of Households

1. THE MODEL

Main modeling choices

- Two Sectors
 - Y –sector produces consumption, business investment, intermediate goods (using K and N)
 - IH –sector produces new homes (using K , N , land and interm. goods)
- Two Types of Households
 - **Patient Households** work, consume, buy homes, rent capital and land to firms and **lend** to impatient households

1. THE MODEL

Main modeling choices

- Two Sectors
 - Y –sector produces consumption, business investment, intermediate goods (using K and N)
 - IH –sector produces new homes (using K , N , land and interm. goods)
- Two Types of Households
 - **Patient Households** work, consume, buy homes, rent capital and land to firms and **lend** to impatient households
 - **Impatient/Credit Constrained Households** work, consume, buy homes and **borrow** against the value of their home
(We set up preferences in a way that the borrowing constraint is binding)

THE MODEL

- Different trend technological progress across sectors (C , IK , IH)

THE MODEL

- Different trend technological progress across sectors (C , IK , IH)
- Sticky prices in the non-housing sector (Calvo-style price rigidity and indexation)

THE MODEL

- Different trend technological progress across sectors (C , IK , IH)
- Sticky prices in the non-housing sector (Calvo-style price rigidity and indexation)
- Sticky wages in both sectors

THE MODEL

- Different trend technological progress across sectors (C , IK , IH)
- Sticky prices in the non-housing sector (Calvo-style price rigidity and indexation)
- Sticky wages in both sectors
- Central bank runs monetary policy

THE MODEL

- Different trend technological progress across sectors (C , IK , IH)
- Sticky prices in the non-housing sector (Calvo-style price rigidity and indexation)
- Sticky wages in both sectors
- Central bank runs monetary policy
- Real rigidities: habits in C , imperfect labor mobility, K adjustment costs, variable K utilization

FIRMS

- Firms maximize profits:

$$\frac{Y_t}{X_t} + q_t IH_t - \left(\begin{array}{l} \sum w_{it} n_{it} + R_{ct} z_{ct} k_{ct-1} \\ + R_{ht} z_{ht} k_{ht-1} + p_{bt} k_{bt} + R_{lt} l_{t-1} \end{array} \right)$$

$$Y_t = \left(A_{ct} \left(n_{ct}^\alpha n_{ct}'^{1-\alpha} \right) \right)^{1-\mu_c} (z_{ct} k_{ct-1})^{\mu_c}$$

$$IH_t = \left(A_{ht} \left(n_{ht}^\alpha n_{ht}'^{1-\alpha} \right) \right)^{1-\mu_h-\mu_b-\mu_l} (z_{ht} k_{ht-1})^{\mu_h} k_{bt}^{\mu_b} l_{t-1}^{\mu_l}$$

X_t : markup of final good relative to wholesale consumption good

q_t : price of new housing relative to consumption

FIRMS

- Firms maximize profits:

$$\frac{Y_t}{X_t} + q_t IH_t - \left(\sum w_{it} n_{it} + R_{ct} z_{ct} k_{ct-1} + R_{ht} z_{ht} k_{ht-1} + p_{bt} k_{bt} + R_{lt} l_{t-1} \right)$$

$$Y_t = \left(A_{ct} \left(n_{ct}^\alpha n_{ct}'^{1-\alpha} \right) \right)^{1-\mu_c} (z_{ct} k_{ct-1})^{\mu_c}$$

$$IH_t = \left(A_{ht} \left(n_{ht}^\alpha n_{ht}'^{1-\alpha} \right) \right)^{1-\mu_h-\mu_b-\mu_l} (z_{ht} k_{ht-1})^{\mu_h} k_{bt}^{\mu_b} l_{t-1}^{\mu_l}$$

X_t : markup of final good relative to wholesale consumption good

q_t : price of new housing relative to consumption

- Two types of households/workers of measure 1
 - α : wage share of unconstrained households (lenders)
 - $1 - \alpha$: wage share of constrained households (borrowers)

FIRMS

- Firms maximize profits:

$$\frac{Y_t}{X_t} + q_t IH_t - \left(\sum w_{it} n_{it} + R_{ct} z_{ct} k_{ct-1} + R_{ht} z_{ht} k_{ht-1} + p_{bt} k_{bt} + R_{lt} l_{t-1} \right)$$

$$Y_t = \left(A_{ct} \left(n_{ct}^\alpha n_{ct}'^{1-\alpha} \right) \right)^{1-\mu_c} (z_{ct} k_{ct-1})^{\mu_c}$$

$$IH_t = \left(A_{ht} \left(n_{ht}^\alpha n_{ht}'^{1-\alpha} \right) \right)^{1-\mu_h-\mu_b-\mu_l} (z_{ht} k_{ht-1})^{\mu_h} k_{bt}^{\mu_b} l_{t-1}^{\mu_l}$$

X_t : markup of final good relative to wholesale consumption good

q_t : price of new housing relative to consumption

- Two types of households/workers of measure 1
 - α : wage share of unconstrained households (lenders)
 - $1 - \alpha$: wage share of constrained households (borrowers)
- Y_t : sticky price sector, IH_t flex price sector

UNCONSTRAINED HOUSEHOLDS (Lenders)

$$\max E_0 \sum_{t=0}^{\infty} (\beta G_C)^t z_t \left(\begin{array}{l} \log(c_t - \varepsilon g_C c_{t-1}) + j_t \log h_t \\ - \frac{\tau_t}{1+\eta} \left(n_{ct}^{1+\xi} + n_{ht}^{1+\xi} \right)^{\frac{1+\eta}{1+\xi}} \end{array} \right)$$

- subject to budget constraint:

$$\begin{aligned} & c_t + \frac{k_{ct}}{A_{kt}} + k_{ht} + q_t (h_t - (1 - \delta_h) h_{t-1}) + b'_t \\ &= \tilde{R}_{ct} k_{ct-1} + \tilde{R}_{ht} k_{ht-1} + R_{lt} l_{t-1} + Div_t + \frac{w_{ct}}{X_{wct}} n_{ct} + \frac{w_{ht}}{X_{wht}} n_{ht} + \frac{R_{t-1} b'_{t-1}}{\pi_t} \end{aligned}$$

CONSTRAINED HOUSEHOLDS (Borrowers)

- Discount future more heavily ($\beta' < \beta$)

$$\max E_0 \sum_{t=0}^{\infty} (\beta' G_C)^t z_t \left(\begin{array}{l} \log(c'_t - \varepsilon' g_C c'_{t-1}) + j_t \log h'_t \\ - \frac{\tau_t}{1+\eta'} \left(n'_{ct}{}^{1+\zeta'} + n'_{ht}{}^{1+\zeta'} \right)^{\frac{1+\eta'}{1+\zeta'}} \end{array} \right)$$

CONSTRAINED HOUSEHOLDS (Borrowers)

- Discount future more heavily ($\beta' < \beta$)

$$\max E_0 \sum_{t=0}^{\infty} (\beta' G_C)^t z_t \left(\begin{array}{l} \log(c'_t - \varepsilon' g_C c'_{t-1}) + j_t \log h'_t \\ - \frac{\tau_t}{1+\eta'} \left(n'_{ct}{}^{1+\zeta'} + n'_{ht}{}^{1+\zeta'} \right)^{\frac{1+\eta'}{1+\zeta'}} \end{array} \right)$$

- subject to budget constraint

$$c'_t + q_t (h'_t - (1 - \delta_h) h'_{t-1}) = \frac{w'_{ct}}{X'_{wct}} n'_{ct} + \frac{w'_{ht}}{X'_{wht}} n'_{ht} + b'_t - \frac{R_{t-1}}{\pi_t} b'_{t-1}$$

CONSTRAINED HOUSEHOLDS (Borrowers)

- Discount future more heavily ($\beta' < \beta$)

$$\max E_0 \sum_{t=0}^{\infty} (\beta' G_C)^t z_t \left(\begin{array}{l} \log(c'_t - \varepsilon' g_C c'_{t-1}) + j_t \log h'_t \\ - \frac{\tau_t}{1+\eta'} \left(n'_{ct}{}^{1+\zeta'} + n'_{ht}{}^{1+\zeta'} \right)^{\frac{1+\eta'}{1+\zeta'}} \end{array} \right)$$

- subject to budget constraint

$$c'_t + q_t (h'_t - (1 - \delta_h) h'_{t-1}) = \frac{w'_{ct}}{X'_{wct}} n'_{ct} + \frac{w'_{ht}}{X'_{wht}} n'_{ht} + b'_t - \frac{R_{t-1}}{\pi_t} b'_{t-1}$$

- and to borrowing constraint

$$b'_t \leq m E_t (q_{t+1} h'_t \pi_{t+1} / R_t)$$

m : loan-to-value ratio

MONETARY POLICY

$$R_t = (R_{t-1})^{r_R} \left(\pi_t^{r_\pi} \left(\frac{GDP_t}{G_C GDP_{t-1}} \right)^{r_Y} \bar{r} \right)^{1-r_R} \frac{u_{Rt}}{s_t}$$

u_{Rt} : iid monetary policy shock

s_t : highly persistent inflation objective shock

SHOCKS

- Stationary AR(1)

z_t : preference (discount factor) shock

j_t : housing demand shock (*or household technology shock*)

τ_t : labor supply shock

u_{Rt} : monetary shock (iid)

s_t : inflation objective shock

u_{pt} : markup/inflation shock (iid)

- Trend-stationary shocks

$$\ln A_{ct} = t \ln(1 + \gamma_{AC}) + \ln Z_{ct}, \quad \ln Z_{ct} = \rho_{AC} \ln Z_{ct-1} + u_{Ct}$$

$$\ln A_{ht} = t \ln(1 + \gamma_{AH}) + \ln Z_{ht}, \quad \ln Z_{ht} = \rho_{AH} \ln Z_{ht-1} + u_{Ht}$$

$$\ln A_{kt} = t \ln(1 + \gamma_{AK}) + \ln Z_{kt}, \quad \ln Z_{kt} = \rho_{AK} \ln Z_{kt-1} + u_{Kt}$$

HOW DOES THE MODEL WORK?

1. At a basic level, it works like an RBC model with sticky prices/wages in the Y -sector, like an RBC with flex prices/sticky wages in the IH -sector (added twist: IH sector produces durables)
2. Sector specific shocks or preference shocks can shift resources from one sector to the other
3. Housing collateral generates wealth effects on consumption from fluctuations in housing values

ROLE OF TRENDS

1. Log preferences and Cobb-Douglas yield balanced growth
2. C and qIH grow at the same rate over time.
3. IK can grow faster than C , thanks to A_K progress
4. IH can grow slower than C , if land is a limiting factor and A_H is slow
5. Long-run growth rates

$$\frac{\Delta C}{C} = \gamma_{AC} + \frac{\mu_c}{1 - \mu_c} \gamma_{AK}$$

$$\frac{\Delta IK}{IK} = \gamma_{AC} + \frac{1}{1 - \mu_c} \gamma_{AK}$$

$$\frac{\Delta IH}{IH} = (\mu_h + \mu_b) \gamma_{AC} + \frac{\mu_c (\mu_h + \mu_b)}{1 - \mu_c} \gamma_{AK} + (1 - \mu_h - \mu_l - \mu_b) \gamma_{AH}$$

$$\begin{aligned} \frac{\Delta q}{q} &= (1 - \mu_h - \mu_b) \gamma_{AC} + \frac{\mu_c (1 - \mu_h - \mu_b)}{1 - \mu_c} \gamma_{AK} \\ &\quad - (1 - \mu_h - \mu_l - \mu_b) \gamma_{AH} \end{aligned}$$

2. ESTIMATION

1. Use 10 time-series (1965Q1-2006Q4) for US
logged raw series for C , IH , IK , q
 R , π , sectoral hours N_c and N_h , sectoral wages Δw_c and Δw_h

2. ESTIMATION

1. Use 10 time-series (1965Q1-2006Q4) for US
logged raw series for C , IH , IK , q
 R , π , sectoral hours N_c and N_h , sectoral wages Δw_c and Δw_h
2. Some parameters calibrated to match steady state ratios
 $\beta = 0.9925$, $\beta' = 0.97$, $m = 0.85$
 $Y = N_c^{0.65} k_c^{0.35}$, $IH = N_h^{0.70} k_h^{0.10} k_b^{0.10} l^{0.10}$
Targets: $(K + qH) / GDP = 3.2$, $(qH) / GDP = 1.35$,
 $(\delta_h qH) / GDP = 0.06$

2. ESTIMATION

1. Use 10 time-series (1965Q1-2006Q4) for US
logged raw series for C , IH , IK , q
 R , π , sectoral hours N_c and N_h , sectoral wages Δw_c and Δw_h
2. Some parameters calibrated to match steady state ratios
 $\beta = 0.9925$, $\beta' = 0.97$, $m = 0.85$
 $Y = N_c^{0.65} k_c^{0.35}$, $IH = N_h^{0.70} k_h^{0.10} k_b^{0.10} l^{0.10}$
Targets: $(K + qH) / GDP = 3.2$, $(qH) / GDP = 1.35$,
 $(\delta_h qH) / GDP = 0.06$
3. Other parameters (including degree of financing frictions) estimated by Bayesian techniques

3. RESULTS

Prior and Posterior Parameters

1. Slow rate of technological progress in housing construction
($\gamma_{AC} = 0.32\%$, $\gamma_{AH} = 0.08\%$)

3. RESULTS

Prior and Posterior Parameters

1. Slow rate of technological progress in housing construction
($\gamma_{AC} = 0.32\%$, $\gamma_{AH} = 0.08\%$)
2. Wage share of credit constrained households $1 - \alpha = 21$ percent

3. RESULTS

Prior and Posterior Parameters

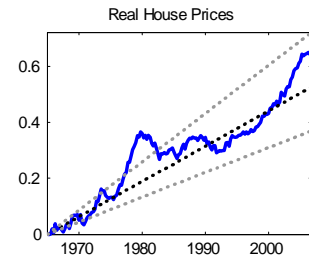
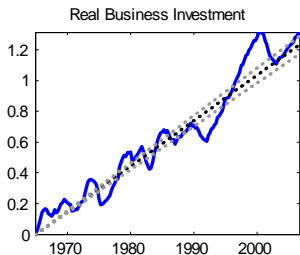
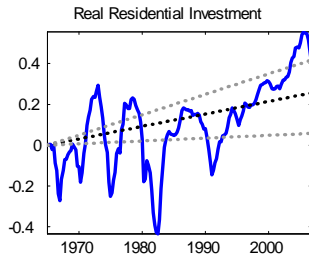
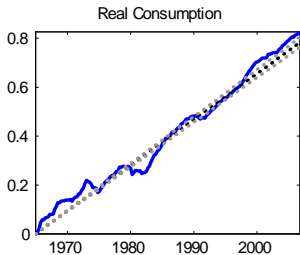
1. Slow rate of technological progress in housing construction
($\gamma_{AC} = 0.32\%$, $\gamma_{AH} = 0.08\%$)
2. Wage share of credit constrained households $1 - \alpha = 21$ percent
3. High price rigidity ($\theta_{\pi} = 0.83$) and indexation ($\iota_{\pi} = 0.71$)
High wage rigidity ($\theta_{wc} = 0.81, \theta_{wh} = 0.91$), low wage indexation
($\iota_{wc} = 0.07, \iota_{wh} = 0.42$)

3. RESULTS

Prior and Posterior Parameters

1. Slow rate of technological progress in housing construction
($\gamma_{AC} = 0.32\%$, $\gamma_{AH} = 0.08\%$)
2. Wage share of credit constrained households $1 - \alpha = 21$ percent
3. High price rigidity ($\theta_{\pi} = 0.83$) and indexation ($\iota_{\pi} = 0.71$)
High wage rigidity ($\theta_{wc} = 0.81$, $\theta_{wh} = 0.91$), low wage indexation
($\iota_{wc} = 0.07$, $\iota_{wh} = 0.42$)
4. Taylor rule: $R_t = 0.61R_{t-1} + 0.39 [1.38\pi_t + 0.51 (gdp_t - gdp_{t-1})]$

Variables and estimated trends

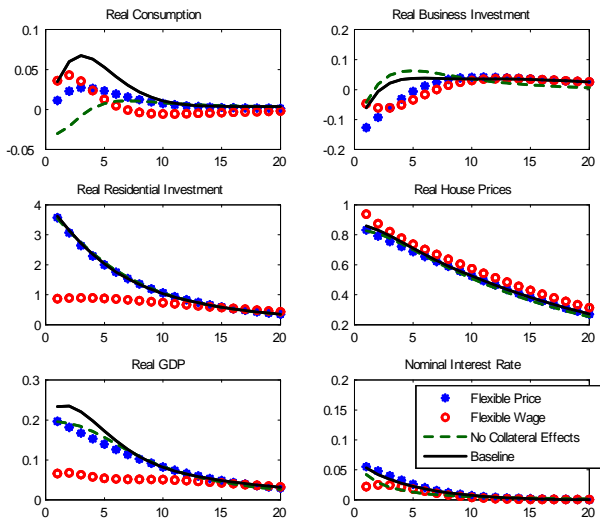


Variance Decomposition

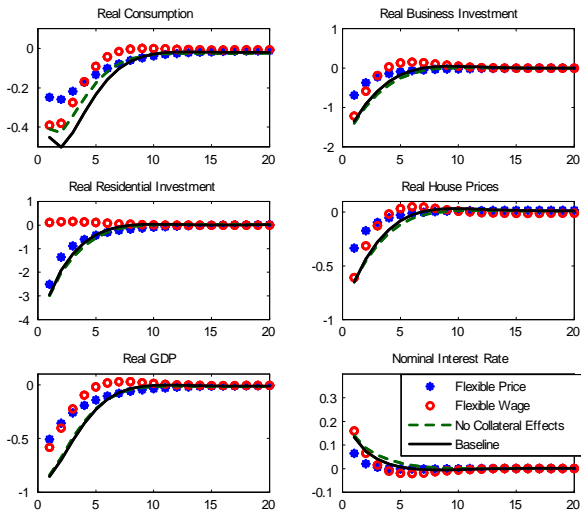
Housing demand shocks and housing technology shocks account for one quarter each of the cyclical volatility of residential investment and house prices.

Monetary shocks account for between 15 and 20 percent

Impulse Responses, Housing Preference Shocks



Impulse Responses, Monetary Shocks



Role of Monetary Shocks

1. Sensitivity of residential investment to monetary shocks larger than that of business investment, in line with VAR evidence

Role of Monetary Shocks

1. Sensitivity of residential investment to monetary shocks larger than that of business investment, in line with VAR evidence
2. Key reason: wage stickiness
If IH sector were flex wage, flex price, it would not contract after contractionary policy (BHK 2007)

Role of Monetary Shocks

1. Sensitivity of residential investment to monetary shocks larger than that of business investment, in line with VAR evidence
2. Key reason: wage stickiness
If IH sector were flex wage, flex price, it would not contract after contractionary policy (BHK 2007)
3. Model elasticity of house prices to a monetary shocks of similar magnitude to what is found in VAR studies

Our two original questions, revisited.

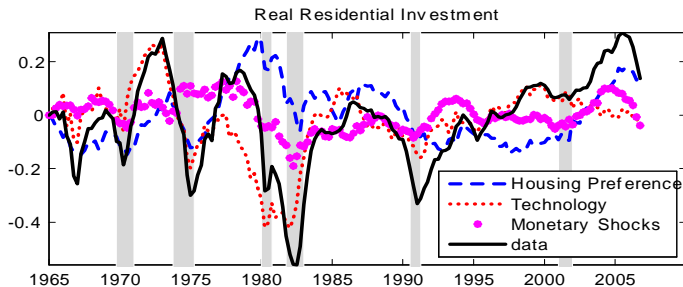
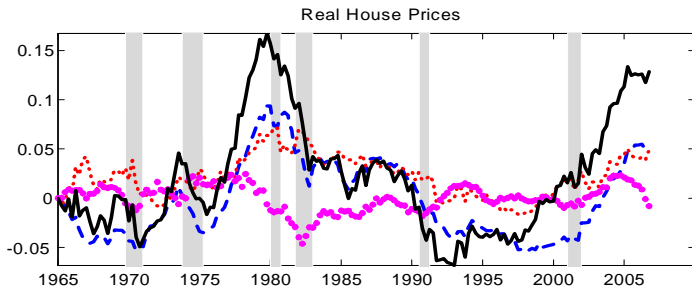
1. What drives the housing market? Focus on recent period.
2. How big are the spillovers? Focus on pre and post 1980's

WHAT DRIVES THE HOUSING MARKET?

Focus on 2000-2006:

Period		% q	Technology	Monetary Pol.
1998:I	2005:I	14.1	5.9	2.1
2005:II	2006:IV	-0.3	-0.2	-2.7
		% IH		
1998:I	2005:I	22.2	-4.1	9.8
2005:II	2006:IV	-15.5	-4.3	-11.4

Comparison with 1976-1985 period: monetary policy has played a larger role here.



HOW BIG ARE THE SPILLOVERS?

- Most of the spillovers are through the effect on consumption. For given LTV m , they are a function of α .
Regression based on artificial data generated by the model

$$\Delta \log C_t = 0.0041 + 0.123 \Delta \log HW_{t-1} \text{ if } \alpha = 0.79$$

$$\Delta \log C_t = 0.0041 + 0.099 \Delta \log HW_{t-1} \text{ if } \alpha = 1$$

HOW BIG ARE THE SPILLOVERS?

- Most of the spillovers are through the effect on consumption. For given LTV m , they are a function of α .
Regression based on artificial data generated by the model

$$\Delta \log C_t = 0.0041 + 0.123 \Delta \log HW_{t-1} \text{ if } \alpha = 0.79$$

$$\Delta \log C_t = 0.0041 + 0.099 \Delta \log HW_{t-1} \text{ if } \alpha = 1$$

- To better measure spillovers in sample, we re-estimate the model across subsamples (1965-1982, 1989-2006).

First period: fix $m = 0.775$, $1 - \hat{\alpha} = 0.33$

Second period: fix $m = 0.925$, $1 - \hat{\alpha} = 0.21$

HOW BIG ARE THE SPILLOVERS?

- Most of the spillovers are through the effect on consumption. For given LTV m , they are a function of α .
Regression based on artificial data generated by the model

$$\Delta \log C_t = 0.0041 + 0.123\Delta \log HW_{t-1} \text{ if } \alpha = 0.79$$

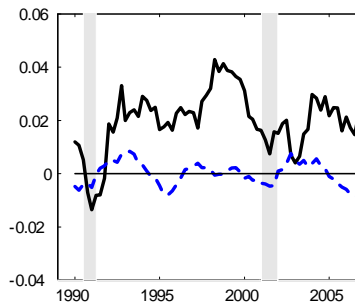
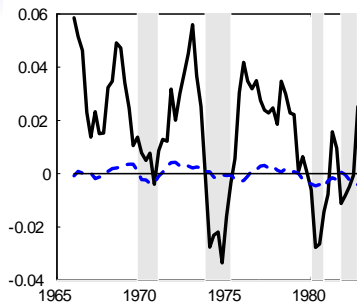
$$\Delta \log C_t = 0.0041 + 0.099\Delta \log HW_{t-1} \text{ if } \alpha = 1$$

- To better measure spillovers in sample, we re-estimate the model across subsamples (1965-1982, 1989-2006).

First period: fix $m = 0.775$, $1 - \hat{\alpha} = 0.33$

Second period: fix $m = 0.925$, $1 - \hat{\alpha} = 0.21$

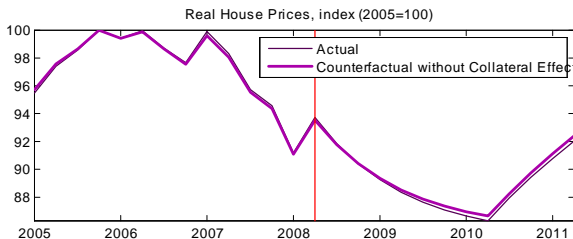
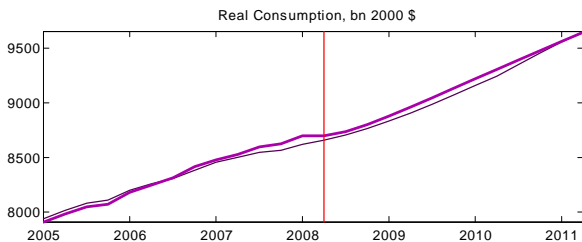
- Two implications
Monetary policy is more “powerful” in the second period
Housing shocks have larger spillover effects on consumption in the second period



— Consumption Growth, Actual
 - - - Consumption Growth, Contribution of Collateral Effects

Variance of $\text{yoy } \Delta C$ explained by collateral effects in
 1965-1982: 4 percent 1989-2006: 12 percent

Doomsday scenario: what if the drop in house prices continues?
Based on estimates up to 2008Q2
(Assuming a further decline in house prices over the next two years)



CONCLUSIONS

- Housing demand shocks and housing technology shocks account for roughly one quarter each of the cyclical volatility of residential investment and house prices. Monetary shocks account for between 15 and 20 percent

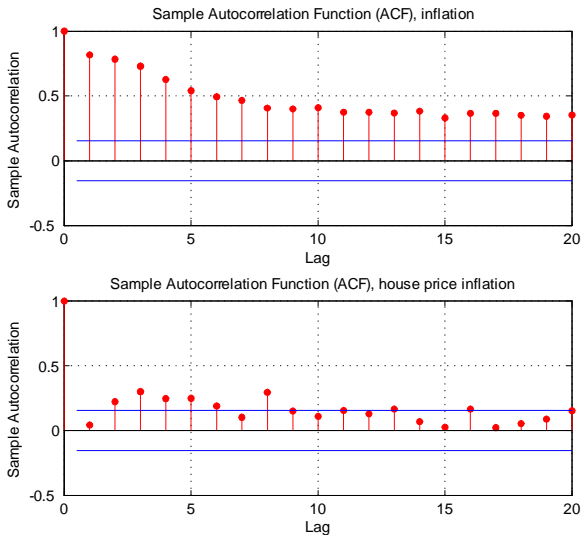
CONCLUSIONS

- Housing demand shocks and housing technology shocks account for roughly one quarter each of the cyclical volatility of residential investment and house prices. Monetary shocks account for between 15 and 20 percent
- Spillovers from the housing market to the broader economy are non-negligible and concentrated on consumption rather than business investment

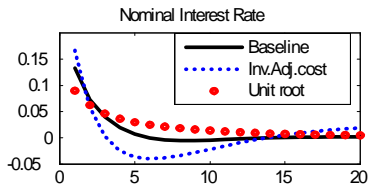
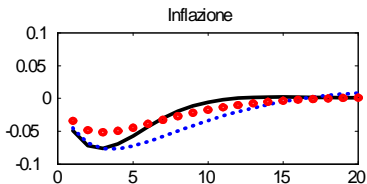
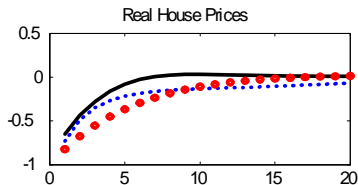
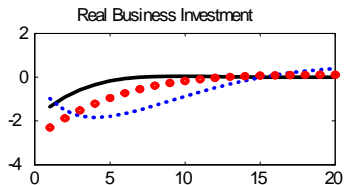
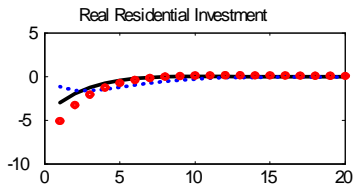
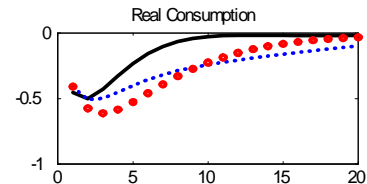
CONCLUSIONS

- Housing demand shocks and housing technology shocks account for roughly one quarter each of the cyclical volatility of residential investment and house prices. Monetary shocks account for between 15 and 20 percent
- Spillovers from the housing market to the broader economy are non-negligible and concentrated on consumption rather than business investment
- These spillovers might have become more important over time, to the extent that financial innovation has increased the marginal availability of funds for credit-constrained agents

Autocorrelations



Alternative model versions



Inflation and housing

